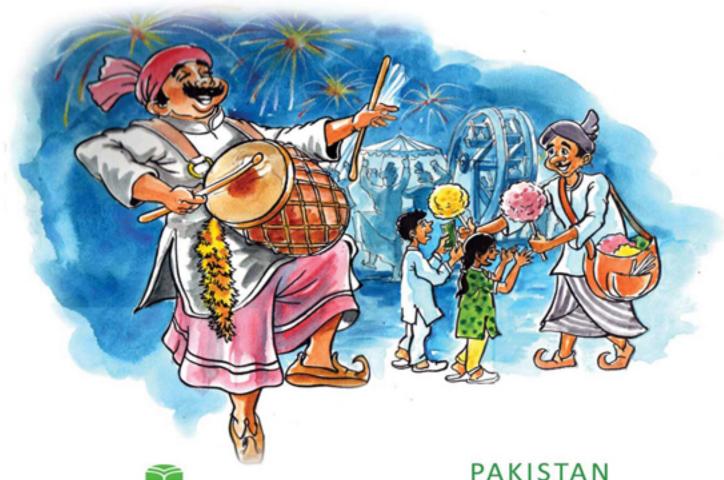


#### **Annual Report** 2012



PAKISTAN

# **STRATEGIC ALLOCATION**

**FUND** 

Din Eid, Raat Shabraat

### PAKISTAN STRATEGIC ALLOCATION FUND CONTENTS

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#### **Vision**

To become synonymous with Savings

#### **Mission**

To become a preferred Savings and Investment Manager in the domestic and regional markers, while maximizing stakeholder's value.

#### **Core Values**

The Company takes pride in its orientation towards client service. It believes that its key success factors include continuous investment in staff, systems and capacity building, and its insistence on universal best practices at all times.

#### PAKISTAN STRATEGIC ALLOCATION FUND FUND'S INFORMATION

Management Company Arif Habib Investments Limited

8th Floor, Techno City, Corporate Tower,

Hasrat Mohani Road, Karachi

**Board of Directors of the** 

Management Company Mian Mohammad Mansha Chairman(subject to the approval of SECP)

Mr. Nasim Beg Executive Vice Chairman

Mr. Yasir Qadri Chief Executive (subject to the approval of SECP)

Syed Salman Ali Shah Director (subject to the approval of SECP)
Mr. Haroun Rashid Director (subject to the approval of SECP)
Mr. Ahmed Jahangir Director (subject to the approval of SECP)

Mr. Samad A. Habib Director

Mr. Mirza Mahmood Ahmad Director (subject to the approval of SECP)

Audit Committee Mr. Haroun Rashid Chairman

Mr. Nasim Beg Member
Mr. Samad A. Habib Member
Mr. Ali Munir Member

Human Resource Committee Dr. Salman Shah Chairman

Mr. Nasim Beg Member
Mr. Haroun Rashid Member
Mr. Ahmed Jehangir Member
Mr. Yasir Qadri Member

Company Secretary & CFO of the

Management Company Mr. Muhammad Saqib Saleem

Trustee Central Depository Company of Pakistan Limited

CDC House, 990B, Block 'B', S.M.C.H.S, Main Shahrah-e-Faisal, Karachi-74400

Bank AL Habib Limited

MCB Bank Limited Habib-Metro Bank Limited

Auditors M. Yousuf Adil Saleem & Co.- Chartered Accountants

Cavish Court, A-35, Block 7 & 8, KCHSU, Sharae Faisal, Karachi-75350

Legal Advisor Bawaney & Partners

404, 4th Floor, Beaumont Plaza,

Beaumont Road, Civil Lines, Karachi-75530

**Registrar** JWAFFS Registrar Services (Private) Limited

Kashif Centre, Room No. 505, 5th Floor,

Near Hotel Mehran, Main Shahrah-e-Faisal, Karachi.

Rating AM2 - Management Quality Rating assigned by PACRA

#### PAKISTAN STRATEGIC ALLOCATION FUND REPORT OF THE DIRECTOR OF THE MANAGEMENT COMPANY FOR THE YEAR ENDED JUNE 30, 2012

The board of Directors of Arif Habib Investment Limited, the Management Company of Pakistan Strategic Allocation Fund (PSAF), is pleased to present the Annual Report on the affairs of PSAF for the year ending June 30, 2012.

#### **Equities Market Overview**

The local bourses gave an average performance with the KSE-100 index rising by about 10% in FY12 as against 29% return posted in FY11. Pakistan equity market, however, remained the 3rd best performing market in the region this year as well after Philippines and Thailand.

KSE-100 Index made a depressing start with market shedding 13% during the first couple of months and made the yearly bottom at around 10,800 levels. Alongside negative returns, the market continued to remain dull with consistently low turnover throughout the period remained indicative of investor's shyness towards equity asset class. Even a cumulative cut of 200 bps in DR by the SBP during the first half failed to generate strong momentum among equity investors due to fear of aggressive sell off by foreign investors. Global equities market went down significantly during the quarter, which also had an adverse impact on emerging and frontier markets including Pakistan. Other resistive forces that played a dampening role for the market were political unrest, worsened law and order situation, strained Pak-US relations, floods in Sindh and energy crisis. Foreigners were net seller during the first half with an outflow of US\$ 151 million

After a depressing first half, the Capital Gains Tax amnesty came as a piece of fortune to the investors at the local equities market and the KSE-100 index surged by 22% during the latter half of the year under review. The expectation of reprieving CGT also waved a magic wand on the volumes too where 2HFY12 saw buoyant volumes while marking a 33-month high at 577mm shares traded in a day. Participation from retail investors also returned to the market during the latter part of this year where mid and small-cap stocks remained the highlights of market activities lately. After a significant sell-off during the first half, foreigners' also jumped on to the bandwagon during the latter half with a net inflow of US\$ 62 million.

Macro economic factors remained challenging the KSE performance included sustained high oil and declining cotton prices resulting in higher trade deficit, lack of foreign flows as well IMF repayments depleted FX reserves and caused PKR to depreciate against the US\$ by around 10%. On the positive front, the SBP remained in a monetary easing cycle with a cumulative reduction of 200 bps in the policy discount rate during the year- improving the fundamentals of debt-laden companies.

Sector wise, Cements, Power and Autos outperformed the KSE-100 index while sectors like Chemicals, Textiles and Refineries remained among the underperformers. Best performing stocks included EFOODS, MEBL, BAFL, and DGKC.

#### **Future Outlook**

We believe that the political arena would turn noisy on the back of election year ahead as well as continued confrontation between government and judiciary. Global economic environment would remain jittery in the near term, which could provide further hiccups to the international as well as local equity markets. However, expectation of monetary easing by the SBP in the upcoming monetary policy on the back of benign inflation as well as release of CSF payment should support the bull-run in the market in the near term while any major deterioration in key macro-indicators going forward could have a toll on the market performance. Strong earnings growth, sizeable discount to regional markets, high dividend yield and relatively cheaper PE valuations warrant decent returns for long term investors in our view.

#### **Fund's Performance**

The investment objective of the fund is to provide investors capital growth over medium to long term primarily from investment in more liquid Pakistani equities. The fund invests primarily in equities based on a quantitative model. The fund takes advantage of equity market volatility and buys equities when they are underpriced and sells equities when they are overpriced.

The fund generated a return of 14.9% during the year as against its benchmark KSE-100 Index return of 10.4%, an out-performance of 4.5%. Since inception return of the fund has been at 134.6% as against its benchmark return of 159.4%, an under-performance by 24.8%. Net assets of fund were reduced by Rs 256m (around 42%) during the year as many investors decided to book profit in major positive rallies

The Fund yields for the period under review remained as follows:

Performance Information (%)	PSAF	Benchmark
Last twelve Months Return	14.9%	10.4%
Since Inception	134.6%	159.4%

During the year your fund earned net income of Rs 46.284 million. The Board in the meeting held on June 25, 2012 has declared final distribution amounting to Rs. 63.316 million (i.e. Rs.0.9043 per unit).

During the period, units worth Rs.63.337 million (including Rs.63.316 million worth of bonus units) were issued and units with a value of Rs.314.623 million were redeemed. As on 30 June 2012 the NAV of the Fund was Rs. 8.57 per unit.

#### **Update on Workers' Welfare Fund**

Through the Finance Act, 2008 an amendment was made in section 2(f) of the Workers' Welfare Fund Ordinance, 1971 (the WWF Ordinance) whereby the definition of 'Industrial Establishment' has been made applicable to any establishment to which West Pakistan

#### PAKISTAN STRATEGIC ALLOCATION FUND REPORT OF THE DIRECTOR OF THE MANAGEMENT COMPANY FOR THE YEAR ENDED JUNE 30, 2012

Shops and Establishment Ordinance, 1969 applies. As a result of this amendment it appears that WWF Ordinance has become applicable to all Collective Investment Schemes (CISs) whose income exceeds Rs. 0.5 million in a tax year. In light of this, the Mutual Funds Association of Pakistan (MUFAP) filed a constitutional petition in the Honorable Sindh High Court challenging the applicability of WWF on CISs which was dismissed mainly on the ground that MUFAP is not an aggrieved party.

Subsequently, clarifications were issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. These clarifications were forwarded by the Federal Board of Revenue (FBR) (being the collecting agency of WWF on behalf of the Ministry) to its members for necessary action. Based on these clarifications, the FBR also withdrew notice of demand which it had earlier issued to one of the mutual funds for collection of WWF. Other mutual funds to whom notices were issued by the FBR also took up the matter with FBR for their withdrawal.

Further, a fresh Constitutional Petition filed with the Honorable High Court of Sindh by a CIS / mutual fund and a pension fund through their trustee and an asset management company inter alia praying to declare that mutual funds / voluntary pension funds being pass through vehicles / entities are not industrial establishments and hence, are not liable to contribute to the WWF under the WWF Ordinance. The proceedings of the Honorable Court in this matter have concluded and the Honorable Court has reserved its decision.

Subsequent to the year ended June 30, 2011, the Honorable Lahore High Court (LHC) in a Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act, 2008, has declared the said amendments as unlawful and unconstitutional. The Management Company is hopeful that the decision of the LHC, will lend further support to the Constitutional Petition which is pending in the SHC.

In view of the afore mentioned developments, the Management Company firmly believes that there is no compelling reason to make provision on account of WWF contribution in the financial statements. Further, the Management Company also expects that the constitutional petition pending in the Honourable High Court of Sindh on the subject as referred above will be decided in favour of the Mutual Funds. However the auditor f the Fund because of pending adjudication of the Constitutional petition in Honourable Sindh High Court and included a emphasis of matter paragraph in auditor' report highlighting the said issue.

The aggregate unrecognised amount of WWF as at June 30, 2012 amounted to Rs.10.914 million.

#### **Corporate Governance**

The Fund is committed to high standards of corporate governance and the Board of Directors of the Management Company is accountable to the unit holders for good corporate governance. Management is continuing to comply with the provisions of best practices set out in the code of corporate governance particularly with regard to independence of non-executive directors. The Fund remains committed to conduct business in line with listing regulations of Karachi Stock Exchange.

The following specific statements are being given to comply with the requirements of the Code of Corporate Governance:

- a. Financial statements present fairly the statement of affairs, the results of operations, cash flows and Change in unit holders' fund.
- b. Proper books of accounts of the Fund have been maintained during the year.
- Appropriate accounting policies have been consistently applied in preparation of financial statements. Accounting estimates are based on reasonable prudent judgment.
- d. Relevant International Accounting Standards, as applicable in Pakistan, provisions of the Non Banking Finance Companies (Establishment & Regulations) Rules, 2003, Non Banking Finance Companies and Notified Entities Regulations, 2008, requirements of the respective Trust Deeds and directives issued by the Securities & Exchange Commission of Pakistan have been followed in the preparation of financial statements.
- e. The system of internal control is sound in design and has been effectively implemented and monitored.
- f. There are no significant doubts upon the Fund's ability to continue as going concern.
- g. There has been no material departure from the best practices of Corporate Governance, as detailed in the listing regulations.
- h. Key financial data as required by the Code of Corporate Governance has been summarized in the financial statements.
- Outstanding statutory payments on account of taxes, duties, levies and charges, if any have been fully disclosed in the financial statements.
- j. The statement as to the value of investments of provident fund is not applicable on the Fund but applies to the Management Company, hence no disclosure has been made in the Directors' Report of the Management Company.
- k. The detailed pattern of unit holding, as required by NBFC Regulations and the Code of Corporate Governance are enclosed.
- The details of attendance of Board of Directors meeting is disclosed in note 20 to the attached financial statements. During the year four meetings of Audit Committee were held on 19th September 2011, 26th October 2012, 26 January 2012 and 24th April 2012, the details of attendance is as follows:

#### PAKISTAN STRATEGIC ALLOCATION FUND REPORT OF THE DIRECTOR OF THE MANAGEMENT COMPANY FOR THE YEAR ENDED JUNE 30, 2012

S. No.	Name	Designation	Attendance required	Attended	Leave granted
1.	Mr. Haroun Rashid	Chairman	4	3	1
2.	Mr. Nasim Beg	Member - Executive Vice Chairman	4	4	-
3.	Mr. Samad A. Habib	Member	4	2	2
4.	Mr. Ali Munir	Member	4	2	2

- m. As required by the Code, all the directors of the Management Company will attend the training Program for directors by the year 2016. Currently, two of the directors are exempt from obtaining mandatory training having the requisite qualification and experience. Further Directors' have also being briefed about the recent changes made in laws and regulations to enable them to effectively manage the affairs of the management company.
- n. No trades in the Units of the Fund were carried out during the year by Directors, CEO, CFO/Company Secretary of the Management Company and their spouses and minor children.

#### **External Auditors**

The Fund's external auditors, M. Yousuf Adil Saleem & Co., Chartered Accountants, have expressed their willingness to continue as the Fund auditors for the ensuing year ending June 30, 2013. The audit committee of the Board has recommended reappointment of M. Yousuf Adil Saleem & Co., Chartered Accountants, as auditors of the Fund for the year ending June 30, 2013.

#### Acknowledgement

The Board of Directors of the Management Company is thankful to the valued investors of the Fund for their reliance and trust in Arif Habib Investments Limited. The Board also likes to thank the Securities and Exchange Commission of Pakistan, State Bank of Pakistan, Central Depository Company of Pakistan Limited (the Trustee of the Fund) and the management of the Karachi Stock Exchange for their continued cooperation, guidance, substantiation and support. The Board also acknowledges the efforts put in by the team of the Management Company for the growth and meticulous management of the Fund.

For and on behalf of the board

Yasir Qadri Chief Executive Officer

Karachi: August 15, 2012

#### PAKISTAN STRATEGIC ALLOCATION FUND REPORT OF THE FUND MANAGER FOR THE YEAR ENDED JUNE 30, 2012

#### **Fund Type and Category**

Pakistan Strategic Allocation Fund is an Open-End Equity Scheme

#### **Fund Benchmark**

The benchmark for PSAF is KSE100 Index

#### **Investment Objective**

The objective of the fund is to provide investors capital growth over medium to long term primarily from investment in more liquid Pakistani equities

#### **Investment Strategy**

Pakistan Strategic Allocation Fund (PSAF) is an open end strategic allocation fund which primarily invests in equities based on a quantitative model. The Fund takes advantage of equity market volatility and buys equities when they are underpriced and sells equities when they are overpriced. DCF (discounted cash flow) valuations are pivotal for stocks selection in the portfolio. The fund is mostly invested in liquid stocks. Under the NBFC Rules, it is only allowed to borrow up to 15% of net assets for up to 90 days to meet redemption needs.

#### Manager's Review

During the year under review, NAV per unit of Pakistan Strategic Allocaion Fund increased by 14.9% as compared to the benchmark KSE-100 Index return of 10.4%, resulting in an out performance of 4.5% by the fund. Tax amnesty on capital gains coupled with the return of foreigners in the market remained the positive highlighting factors during the year, which kept the market rolling. Unstable political conditions, deteriorating macro-factors, worsening law and order situation, worldwide recessionary conditions and Euro zone crisis however continued to cast shadow of doubt on equity market performance. The fund remained vigilant and tried to concentrate its exposure in those stocks and sectors that are largely immune fundamentally from deteriorating macroeconomic conditions.

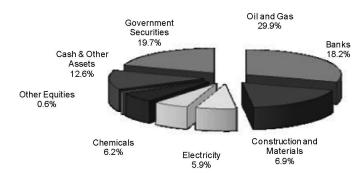
The fund started the year with an equity allocation of 91.3%. Fund changed overall equity allocation several times during the year following its allocation strategy. Maximum equity allocation during the year remained 91.6% while minimum was 60.2%. Average equity allocation during the year comes out to be around 73.5%. Market largely remained depressed during the first half of the year which was followed by a mostly unidirectional bullish trend during second half of the year. Capital gains tax amnesty scheme was the hallmark for strong stock market performance during the latter half, while better than expected financial performance of many key sectors and companies coupled with declining interest rate outlook also supported the momentum.

The fund initially had around 24% exposure in Oil and Gas sector which was kept at higher levels throughout the year as this sector is relatively shielded from deteriorating economic fundamentals. The fund had a high exposure of around 16% in Chemicals, mainly in fertilizers; at the beginning of the year which was brought down significantly during the year amid frequent shut downs in gas supplies as well as higher imports of urea, which was sold at reduced prices. The fund had a relatively lower exposure (around 13.8%) in Banks at the beginning which was increased to around 22% by third quarter to take advantage of the year end results; however fund realized some capital gain and brought its exposure down to around 18% by year-end. Unlike previous year, Construction and Materials sector is a key highlighting sector for the year as it depicted strong earnings growth on the back of higher gross margins. The fund took advantage of this scenario and increased allocation to around 9% in third quarter, while it was reduced marginally to around 7% by the year-end as the fund preferred to realize capital gains. Moreover, the fund took small exposures in Engineering, Automobile and Parts, Personal Goods, Pharma & Bio Tech and Fixed Line Telecommunication sectors throughout the year to capitalize on various positive developments within these sectors. The fund however liquidated its allocation of around 10.7% in General Industries during the year.

Since inception return of the fund was 134.6% as compared to the benchmark's return of 159.4%, an under-performance of 24.8%. The fund's Net Assets declined by 42% from PKR 608 Million at the beginning of the year to PKR 352 Million as on June 30, 2012. The decline in net assets of the fund is primarily attributable to redemption pressures amid a) conversion of fund from closed-end to openend and b) positive returns of the local stock exchanges as some investors opted to realize capital gains of the fund.

**Mr. Mohsin Pervaiz** Fund Manager

Karachi: August 15, 2012



#### PAKISTAN STRATEGIC ALLOCATION FUND TRUSTEE REPORT TO THE UNIT HOLDERS FOR THE YEAR ENDED JUNE 30, 2012

CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED

**Head Office** 

CDC House, 99-B, Block 'B' S.M.C.H.S. Main Shahra-e-Faisal Karachi - 74400. Pakistan. Tel: (92-21) 111-111-500 Fax: (92-21) 34326020 - 23 URL: www.cdcpakistan.com Email: info@cdcpak.com





ISO 27001 Certified

#### TRUSTEE REPORT TO THE UNIT HOLDERS

#### PAKISTAN STRATEGIC ALLOCATION FUND

Report of the Trustee pursuant to Regulation 41(h) and clause 9 of schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We Central Depository Company of Pakistan Limited, being the Trustee of Pakistan Strategic Allocation Fund (the Fund) are of the opinion that Arif Habib Investments Limited being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2012 in accordance with the provisions of the following:

- (i) Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Muhammad Hanif Jakhura

Chief/Executive Officer

Central Depository Company of Pakistan Limited

Karachi: October 17, 2012



#### PAKISTAN STRATEGIC ALLOCATION FUND STATEMENT OF THE COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2012

This statement is being presented by the Board of Directors of Arif Habib Investments Limited ("the Management Company"), the Management Company of Pakistan Strategic Allocation Fund ("the Fund") to comply with the Code of Corporate Governance contained in Listing Regulations of Karachi Stock Exchange for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

Pakistan Strategic Allocation Fund is an open end mutual fund and is listed at Karachi Stock Exchange. The Fund, being a unit trust scheme, does not have its own Board of Directors. The Management Company, Arif Habib Investments Limited, on behalf of the Fund, has applied the principles contained in the Code in the following manner:

1. The Management Company encourages representation of independent non-executive directors on its Board of Directors. At present the Board includes

Category	Names	
Independent Directors	1.	Dr. Salman Shah
_	2.	Mr. Haroun Rashid
	3.	Mr. Mirza Mehmood
Executive Directors	1.	Mr. Nasim Beg - Executive Vice Chairman
	2.	Mr. Yasir Qadri - Chief Executive Officer
Non - Executive Directors	1.	Mian Mohammad Mansha
	2.	Mr. Ahmed Jehangir
	3.	Mr. Samad Habib

The independent directors meets the criteria of independence under clause i (b) of the Code.

- The directors have confirmed that none of them is serving as a director in more than ten listed companies, including the Management Company.
- 3. All the resident directors of the Management Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. During the period no casual vacancy occurred on the board of the Management Company
- 5. The Management Company had prepared a 'Code of Conduct' and ensured that appropriate steps had been taken to disseminate it throughout the company along with its supporting policies and procedures.
- The Board has developed vision / mission statement, overall corporate strategy and significant policies of the Management Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer, other executive and non-executive directors, have been taken by the Board. No new appointment of Chief Executive Officer, other executive and non-executive directors were made during the year.
- 8. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated
- 9. As required by the Code, all the directors of the Management Company will attend the training Program for directors by the year 2016. Currently, two of the directors are exempt from obtaining mandatory training having the requisite qualification and experience. Accordingly, the Management Company is compliant with this requirement for the current year. Further Directors' have also being briefed about the recent changes made in laws and regulations to enable them to effectively manage the affairs of the management company.
- 10. No new appointments of Chief Financial Officer and Company Secretary were made during the year. The Board has approved the remuneration and terms and conditions of employment, as determined by the Chief Executive Officer. Subsequent to the year end, the Management Company has appointed Head of Internal Audit who is also planned to be designated as the secretary to the Audit Committee in the upcoming Audit Committee meeting.
- 11. The Directors' Report of the fund for the year ended June 30, 2012 has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Fund were duly endorsed by Chief Executive Officer and Chief Financial Officer of the Management Company before approval of the Board.
- 13. The Directors, Chief Executive Officer and executives of the Management Company do not hold any interest in the units of the Fund other than that disclosed in the pattern of unit holding.
- 14. The Management Company has complied with all the corporate and financial reporting requirements of the Code.

#### PAKISTAN STRATEGIC ALLOCATION FUND STATEMENT OF THE COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2012

- 15. The Board has formed an Audit Committee for the Management Company. It comprises of four members, three of whom are the directors of the Management Company. Two are non-executive directors and the Chairman of the Committee is an independent director.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of the interim and final results of the Fund and as required by the Code. The terms of reference of the committee have been approved by the Board and advised to the committee for compliance.
- 17. The Board has formed an HR and Remuneration Committee. It comprises four members, of whom two are non-executive directors and the chairman of the committee is an independent director.
- 18. During the year, the Management Company has outsourced the internal audit function to Ernst & Young Ford Rhodes Sidat Hyder & Co. Chartered Accountants who are considered to be suitably qualified and experienced for the purpose and is conversant with the policies and procedures of the Management Company.
- 19. The statutory auditors of the Fund have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and units of the fund. The firm and all its partners are also in compliance with International Federation of Accountants guidelines on code of ethics as adopted by ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed International Federation of Accountants guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market price of company's securities and Fund's unit, was determined and intimated to directors, employees and stock exchange(s).
- 22. Material/price sensitive information has been disseminated among all market participants at once through stock exchange(s).
- 23. We confirm that all other material principles enshrined in the Code have been complied with towards which reasonable progress is being made by the company to seek compliance by the end of next accounting year.

For and on behalf of the board

Yasir Qadri Chief Executive Officer

Karachi: August 15, 2012

#### PAKISTAN STRATEGIC ALLOCATION FUND REVIEW REPORT TO THE UNIT HOLDERS ON THE STATEMENT OF COMPLIANCE WITH THE BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

#### Deloitte.

M. Yousuf Adil Saleem & Co

Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Sharea Faisal, Karachi-75350 Pakistan

Phone: +92 (0) 21- 3454 6494-7 Fax: +92 (0) 21- 3454 1314 Web: www.deloitte.com

#### REVIEW REPORT TO THE UNIT HOLDERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF THE CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of **Arif Habib Investments Limited**, the Management Company **of Pakistan Strategic Allocation Fund (the Fund)** to comply with the Listing Regulation No. 35 (Chapter XI) of the Karachi Stock Exchange (Guarantee) Limited, where the Fund is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Management Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Fund's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Management Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Regulation 35 (x) of the Listing Regulations requires the Management Company to place before the Board of Directors for their consideration and approval, related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the audit committee. We are only required and have ensured compliance of the above requirements to the extent of approval of related party transactions by the Board of Directors and placement of such transactions before the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length prices or not.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the Management Company's compliance for and on behalf of the Fund, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Fund for the year ended June 30, 2012.

We draw attention to paragraph 10 of the annexed statement which highlights that subsequent to the year end the Management Company has appointed the Head of Internal Audit who is also planned to be designated as the secretary to the Audit Committee in the upcoming Audit Committee meeting.

Chartered Accountants

Karachi

Date: August 15, 2012

Member of

**Deloitte Touche Tohmatsu Limited** 

#### PAKISTAN STRATEGIC ALLOCATION FUND INDEPENDENT AUDITOR'S REPORT TO THE UNIT HOLDERS

#### **Deloitte.**

M. Yousuf Adil Saleem & Co Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Sharea Faisal, Karachi-75350 Pakistan

Phone: +92 (0) 21- 3454 6494-7 Fax: +92 (0) 21- 3454 1314 Web: www.deloitte.com

#### INDEPENDENT AUDITORS' REPORT TO THE UNIT HOLDERS

We have audited the accompanying financial statements of **Pakistan Strategic Allocation Fund** (the Fund), which comprise the statement of assets and liabilities as at 30 June 2012, and the related statements of income, distribution, movement in unit holders' fund and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management Company's responsibility for the financial statements

The Management Company of the Fund is responsible for the preparation and fair presentation of these financial statements in accordance with the requirements of approved accounting standards as applicable in Pakistan, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards as applicable in Pakistan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Fund's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements give a true and fair view of the state of the Fund's affairs as at June 30, 2012 and of its financial performance, cash flows and transactions for the year then ended in accordance with approved accounting standards as applicable in Pakistan.

Member of **Deloitte Touche Tohmatsu Limited** 

#### PAKISTAN STRATEGIC ALLOCATION FUND INDEPENDENT AUDITOR'S REPORT TO THE UNIT HOLDERS

#### Deloitte.

M. Yousuf Adil Saleem & Co Chartered Accountants

#### Report on other legal and regulatory requirements

In our opinion, the financial statements have been prepared in accordance with the relevant provisions of Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 and Non-Banking Finance Companies and Notified Entities Regulations, 2008.

#### Emphasis of matter

We draw attention to note 13.1 to the accompanying financial statements which refers to an uncertainty relating to the future outcome of litigation regarding contribution to the Workers' Welfare Fund which is currently pending adjudication at the Honorable High Court of Sindh. Our opinion is not qualified in respect of this matter.

Chartered Accountants

**Engagement Partner** Mushtaq Ali Hirani

Karachi

Date: August 15, 2012

# FINANCIAL STATEMENTS

### PAKISTAN STRATEGIC ALLOCATION FUND STATEMENT OF ASSETS AND LIABILITIES AS AT JUNE 30, 2012

	Note	2012 (Rupees in	2011 1 '000)
ASSETS			
Balances with banks	5	42,371	42,757
Investments	6	326,351	577,894
Receivable against sale of investments		550	4,872
Dividend and profit receivable	7	892	4,073
Advances, deposits and other receivables	8 _	2,971	3,122
Total Assets		373,135	632,718
LIABILITIES			
Payable to Management Company	9	668	1,124
Payable to Central Depository Company of Pakistan Limited - Trustee	10	58	113
Payable to Securities and Exchange Commission of Pakistan	11	476	1,485
Unclaimed dividend		12,492	12,654
Accrued expenses and other liabilities	12	7,938	9,100
Total Liabilities	_	21,632	24,476
NET ASSETS	=	351,503	608,242
Unit holders' fund ( as per statement attached)	=	351,503	608,242
CONTINGENCY	13		
		(Number of Units)	
Number of units in issue	=	41,032,844	70,019,863
		(Rupe	
Net assets value per unit	14 =	8.57	8.69

The annexed notes from 1 to 24 form an integral part of these financial statements.

Chief Executive Officer

For Arif Habib Investments Limited (Management Company)

Director

# PAKISTAN STRATEGIC ALLOCATION FUND INCOME STATEMENT FOR THE YEAR ENDED JUNE 30, 2012

		2012	2011
•	Note	(Rupees in	(000)
Income			
Capital gain on sale of investments - net		25,151	172,621
Income from government securities		4,844	54,537
Income from placements with financial institutions		-	616
Dividend income		29,454	82,867
Profit on bank deposits	_	8,498	8,144
		67,947	318,785
Impairment loss on financial assets classified as 'available for sale'	6.5	-	(1,972)
Element of income / (loss) and capital gains / (losses) included in prices of units issued less			
those in units redeemed		(11,579)	(225,425)
Unrealised appreciation on revaluation of investments			
'at fair value through profit or loss' - net	6.4	8,998	72,803
Total income		65,366	164,191
Operating expenses			
Remuneration of the Management Company	9.1	10,013	31,271
Sales tax on remuneration of Management Company	9.2	1,603	-
Remuneration of Central Depository Company of Pakistan Limited - Trustee	10.1	1,001	2,122
Annual fee - Securities and Exchange Commission of Pakistan	11	476	1,485
Securities transaction cost		3,713	5,482
Conversion cost	12.1	-	7,600
Custody, settlement and bank charges		331	612
Fees and subscription		300	644
Printing and related cost	1.5	487	298
Auditors' remuneration  Total operating expenses	15	486 L 18,410	383 49,897
	_		
Net income for the year		46,956	114,294
Taxation	4.15	-	-
Net income after taxation		46,956	114,294
Other comprehensive income for the year			
Unrealised diminution in value of investments classified as 'available for sale'	6.5	(672)	(36,626)
Total comprehensive income for the year	=	46,284	77,668
Earning per unit	4.14	_	_
Darming her mine	T.1T		_

The annexed notes from 1 to 24 form an integral part of these financial statements.

Chief Executive Officer

For Arif Habib Investments Limited (Management Company)



# PAKISTAN STRATEGIC ALLOCATION FUND DISTRIBUTION STATEMENT FOR THE YEAR ENDED JUNE 30, 2012

2012	2011
(Rupees in	(000)

Accumulated loss brought forward	Accumula	ated los	s brough	t forward
----------------------------------	----------	----------	----------	-----------

Accumulated loss brought forward		
- Realised loss	(132,219)	(307,473)
- Unrealised gain / (loss)	39,590	(198,654)
	(92,629)	(506,127)
Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed		
- amount representing unrealised capital gains / (losses) and capital gains / (losses) that forms part of the unit holders' fund transferred to distribution statement	50,164	645,224
Net income for the year	46,956 97,120	114,294 759,518
Final bonus dividend @ Rs. 0.9043 per unit ( 2011: @ 1.1534) announced on June 25, 2012	(63,316)	(346,020)
Accumulated loss carried forward	(58,825)	(92,629)
Represented by:		
- Realised loss	(78,112)	(132,219)
- Unrealised gain	19,287	39,590
	(58,825)	(92,629)

The annexed notes from 1 to 24 form an integral part of these financial statements.

Chief Executive Officer

For Arif Habib Investments Limited (Management Company)

Director

#### PAKISTAN STRATEGIC ALLOCATION FUND STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND FOR THE YEAR ENDED JUNE 30, 2012

	2012	2011
	(Rupees in	(000 (
Net assets at beginning of the year	608,242	2,531,171
Issue of Nil (2011: 30,000,000) units at the time of conversion	-	3,000,000
Cancellation of Nil (2011 : 30,000,000) certificates at the time of conversion		(3,000,000)
Amount received on issue of 979,821 (2011: 806,845) units	21	6,683
Bonus units issued 7,528,309 (2011: Nil)	63,316	0,083
Amount paid on redemption of 37,495,149 (2011: 230,786,982) units	(314,623)	(1,886,685)
Amount paid on redemption of 37,493,147 (2011. 230,760,762) units	(251,286)	(1,880,002)
	356,956	651,169
Element of (income) / loss and capital (gains) / losses included in prices of units issued less those in units redeemed :		
- amount representing accrued (income) $/$ loss and capital (gains) $/$ losses - transferred to income statement	11,579	225,425
- amount representing unrealised capital (gains) / losses and capital (gains) / losses that forms part of the unit holders' fund transferred to distribution statement		
	(50,164)	(645,224)
	(38,585)	(419,799)
Net income for the year transferred from the distribution statement	97,120	759,518
Unrealised diminution in value of investment		
classified as 'available for sale'	(672)	(36,626)
Final bonus dividend @ Rs. 0.9043 per unit ( 2011 @ 1.1534)	(63,316)	(346,020)
Net assets at end of the year	351,503	608,242
Net assets value per unit	8.57	8.69
(face value per unit is Rs. 10/-)		

The annexed notes from 1 to 24 form an integral part of these financial statements.

Chief Executive Officer

For Arif Habib Investments Limited (Management Company)

Director

# PAKISTAN STRATEGIC ALLOCATION FUND CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2012

		2012 (Rupees in	2011 '000)
A. CASH FLOW FROM OPERATING ACTIVITIES			
Net income for the year		46,956	114,294
Adjustments for:			
Impairment loss on financial assets classified as 'available for sale'		-	1,972
Element of loss and capital (gains) / losses included in prices of units issued less that units redeemed	hose in	11,579	225,425
Unrealised (appreciation) / diminution in value of investments 'at fair value through profit or loss' - net		(8,998)	(72,803)
Dividend income		(29,454)	(82,867)
		20,083	186,021
(Increase) / decrease in assets			
Investments - net		259,869	1,835,838
Receivable against sale of investments		4,322	122,394
Profit receivable		(236)	1849
Advances, deposits and other receivables		151 <b>264,106</b>	(26) 1,960,055
Increase / (decrease) in liabilities		(450)	(2.104)
Payable to Management Company Payable to Central Depository Company of Pakistan Limited - Trustee		(456) (55)	(3,104) (118)
Payable to Securities and Exchange Commission of Pakistan		(1,009)	(992)
Accrued expenses and other liabilities		(1,162)	7,568
•		(2,682)	3,354
		281,507	2,149,430
Dividend received		32,871	79,142
Net cash generated from operating activities	A	314,378	2,228,572
B. CASH FLOW FROM FINANCING ACTIVITIES			
Cash received from units sold		21	6,683
Cash paid on units redeemed		(314,623)	(1,886,685)
Dividend paid	n	(162)	(344,673)
Net cash used in financing activities	В	(314,764)	(2,224,675)
Net (decrease)/ increase in cash and cash equivalent	$(\mathbf{A} + \mathbf{B})$	(386)	3,897
Cash and cash equivalent at beginning of the year		42,757	38,860
Cash and cash equivalent at end of the year		42,371	42,757

The annexed notes from 1 to 24 form an integral part of these financial statements.

Chief Executive Officer

For Arif Habib Investments Limited (Management Company)



#### 1. LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 Pakistan Strategic Allocation Fund (the Fund) was established under a Trust Deed executed between Arif Habib Investments Limited (AHIL) as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee on May 26, 2004. The Management Company of the Fund obtained the requisite license from the Securities and Exchange Commission of Pakistan (SECP) to undertake asset management services under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).
- 1.2 Based on shareholders' resolutions of MCB Asset Management Company Limited and Arif Habib Investments Limited the two companies have merged as of 27 June 2011 through operation of an order from the SECP issued under Section 282L of the Companies Ordinance 1984 (Order through letter no.SCD/NBFC-II/MCBAMCL & AHIL/271/2011 dated 10 June 2011). Arif Habib Investments Limited being a listed company is the surviving entity and in compliance of SBP's approval, it is a subsidiary of MCB Bank. However subsequent to the completion of the merger, the SECP issued an order postponing the effective date of the merger to 30 July 2011 (through letter no. SCD/PR & DD/AMCW/MCB-AMCL & AHI/348/2011dated 27 June 2011). Since the merger had already taken place and the subsequent order of the SECP could not be complied with, the Company has sought a ruling by the honorable Sindh High Court (SHC). The honorable Sindh High Court (SHC) has held the SECP's subsequent order in abeyance and instructed SECP to treat the companies as merged pending a final ruling. Irrespective of the final ruling, the Fund's assets and NAV remain unaffected.
- 1.3 Formation of the Fund as a closed-end fund was authorized by SECP on May 13, 2004, however with effect from November 11, 2010 the Fund was converted into open-end fund. The conversion was authorised by Securities & Exchange Commission of Pakistan (SECP) vide its letter No. SCD/NBFC/MF-RS/PSAF/717/2010 dated September 23, 2010. The post conversion Trust Deed and post conversion Offering Document were approved by the SECP vide letter no. SCD/NBFC-II/PSAF/760/2010 dated October 4, 2010 and letter no. SCD/NBFC-II/PSAF/820/2010 dated October 28, 2010 respectively. The registered office of the Management Company is situated at 8th Floor, Techno City Corporate Tower, Hasrat Mohani Road, Karachi, Pakistan.
- 1.4 The Fund is an open-ended fund listed on the Karachi Stock Exchange. Units are offered for public subscription on a continuous basis. The units are transferable and can be redeemed by surrendering them to the Fund.
- 1.5 The Fund primarily invests in listed equity securities. It also invest in cash instruments and treasury bills not exceeding 90 days maturities.
- 1.6 The Pakistan Credit Rating Agency Limited (PACRA) has assigned asset manager rating of 'AM2' dated May 08, 2012 to the Management Company and 3-Star Normal and 4-Star Long Term to the Fund dated September 22, 2011.
- **1.7** Title to the assets of the Fund is held in the name of the Trustee.

#### 2. STATEMENT OF COMPLIANCE

- 2.1 These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, the requirements of Trust Deed, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). Wherever the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or directives issued by SECP differ with the requirements of IFRS, the requirements of the Trust Deed, the NBFC Rules, the NBFC Regulations or the directives issued by the SECP shall prevail.
- These financial statements comprise of statement of assets and liabilities, income statement, distribution statement, statement of movement in unit holders' fund and cash flow statement together with the notes forming part thereof.

#### 2.3 New, revised and amended standards and interpretations

The following standards, amendments and interpretations of approved accounting standards are effective for accounting periods beginning on or after January 1, 2011. These standards are either not relevant to the Fund's operations or are not expected to have significant impact on the Fund's financial statements:

#### Standards / amendments / interpretations

	Effective date (accounting periods beginning on or after)
Amendment to IAS 1 - Presentation of Financial Statements	January 01, 2011
IAS 24 (as revised in 2009) - Related Party Disclosures	January 01, 2011
Amendment to IAS 34 - Interim Financial Reporting	January 01, 2011
Amendment to IFRS 7 – Disclosures – Transfer of Financial Assets	July 01, 2011
Amendment to IFRIC 13 - Customer Loyalty Programmes	January 01, 2011
Amendment to IFRIC 14 - Prepayments of a Minimum Funding Requirement	January 01, 2011

#### 2.4 Standards, interpretations and amendments to approved accounting standards not yet effective

The following revised standards and interpretations with respect to approved accounting standards as applicable in Pakistan would be effective from the dates mentioned against the respective standard or interpretation:

Standards / amendments / interpretations	Effective for annual periods beginning on or after
Amendements to IAS 1 - Presentation of Financial Statements – Presentation of Items of Other Comprehensive Income	July 01, 2012
Amendments to IAS 12 - Income Taxes – Deferred Tax: Recovery of Underlying Assets	January 01, 2012

The Fund expect that the adoption of the above standards and interpretation will not have any material impact on its financial statements in the period of initial application except for increase in disclosure requirement.

Further, the following new standard have been issued by IASB which are yet to be notified by the Securities and Exchange Commission of Pakistan (SECP) for the purpose of applicability in Pakistan.

#### Standards or interpretations

IFRS 1 – First Time Adoption of International Financial Reporting Standards

IFRS 9 - Financial Instruments

IFRS 10 – Consolidated Financial Statements

IFRS 11 – Joint Arrangements

IFRS 12 – Disclosure of Interests in Other Entities

IFRS 13 - Fair Value Measurement

IAS 27 (Revised 2011) - Separate Financial Statements due to non-adoption of IFRS 10 and IFRS 11

IAS 28 (Revised 2011) - Investments in Associates and Joint Ventures due to non- adoption of IFRS 10 and IFRS 11

#### 3. BASIS OF PREPARATION

#### 3.1 Accounting convention

These financial statements have been prepared under the historical cost convention, except for such investments which are stated at fair value.

#### 3.2 Critical accounting estimates and judgments

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Fund's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience, including expectations of future events that are believed to be reasonable under the circumstances.

The areas where various assumptions and estimates are significant to the Fund's financial statements or where judgment was exercised by the management in application of accounting policies principally relate to classification and valuation of investment (refer notes 4.1 and 4.4) and impairment of financial assets (refer note 4.5) in the financial assets.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied unless otherwise stated:

#### 4.1 Financial assets

The management of the Fund classifies its financial assets in the following categories: at fair value through profit or loss, held to maturity, loans and receivables and available for sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition and re-evaluates this classification on a regular basis.

#### (a) Financial assets at fair value through profit or loss

Financial assets that are acquired principally for the purpose of generating profit from short-term fluctuations in market prices, interest rate movements or are financial assets included in a portfolio in which a pattern of short-term profit taking exists.

#### (b) Held to maturity

These are financial assets with fixed or determinable payments and fixed maturity that the Fund has the positive intent and ability to hold to maturity.

#### (c) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. The Fund's loans and receivables comprise of cash and bank balances, receivable against sale of investments, deposits, dividend and profit receivable.

#### (d) Available for sale

These are non-derivatives that are either designated in this category or not classified in any of the other categories.

#### 4.2 Regular way contracts

Regular purchases and sales of financial assets are recognized on the trade date - the date on which the Fund commits to purchase or sell the asset.

#### 4.3 Initial recognition and measurement

Financial assets are initially recognized at fair value plus transaction costs except for financial assets carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognized at fair value and transaction costs are expensed in the income statement.

#### 4.4 Subsequent measurement

Subsequent to initial recognition, financial assets designated by the management as at fair value through profit or loss and available for sale are valued as follows:

#### a) Basis of valuation of Equity Securities

The investment of the Fund in equity securities is valued on the basis of quoted market prices available at the stock exchange.

Net gains and losses arising from the difference between the carrying amount and the value determined in accordance with the criteria mentioned above in respect of financial assets at fair value through profit or loss are taken to the income statement.

Net gains and losses arising from the difference in value determined in accordance with the above mentioned criteria compared to the carrying amount in respect of available for sale financial assets are recognized in other comprehensive income until the available for sale financial assets are derecognized. At this time, the cumulative gain or loss previously recognized directly in other comprehensive income is reclassified from other comprehensive income to income statement as a reclassification adjustment.

Loans and receivables and held to maturity financial assets are carried at amortized cost.

#### b) Basis of valuation of Government Securities

The investment of the Fund in government securities is valued on the basis of rates announced by the Financial Market Association.

#### 4.5 Impairment

The carrying amounts of the Fund's assets are assessed at each balance sheet date to determine whether there is any indication of impairment in any asset or group of assets. If such indication exists, the recoverable amount of the assets is estimated and impairment losses are recognized immediately as an expense in the income statement. In case of equity securities classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is considered as an indicator that the securities are impaired. If any such evidence exists for available for sale financial assets, the cumulative loss-measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in other comprehensive income is reclassified from other comprehensive income and recognized in the income statement. Impairment losses recognized on equity financial assets recognized in the income statement are not reversed through the income statement. For loans and receivables, a provision for impairment is established when there is objective evidence that the Fund will not be able to collect all amounts due according to the original terms. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate.

#### 4.6 Derecognition

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired, have been realized or have been transferred and the Fund has transferred substantially all risks and rewards of ownership.

#### 4.7 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the Statement of Assets and Liabilities only when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or realize the assets and settle the liabilities simultaneously.

#### 4.8 Reclassification

The Fund may choose to reclassify a non-derivative trading financial asset in equity securities out of the 'held for trading' category to the 'available for sale' category if the financial asset is no longer held for the purpose of selling it in the near term. Such reclassifications are made only in rare circumstances arising from a single event that is unusual and highly unlikely to recur in the near term. Reclassifications are made at fair value as of the reclassification date which then becomes the new cost and no reversals of fair value gains or losses recorded before the reclassification date are subsequently made.

#### 4.9 Financial liabilities

All financial liabilities are recognized at the time when the Fund becomes a party to the contractual provisions of the instrument. A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expired. Financial liabilities include payable to Management Company, payable to the trustee, payable against purchase of investments, unclaimed dividend and other liabilities.

#### 4.10 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company for the applications received by the distributors during business hours on that date. The offer price represents the net asset value per unit as of the close of the business day plus the allowable sales load, provision for transaction costs and any provision for duties and charges, if applicable. The sales load is payable to the investment facilitators, distributors and the Management Company. Transaction costs are recorded as the income of the Fund.

Units redeemed are recorded at the redemption price, applicable to units for which the distributors receive redemption request during business hours of that day. The redemption price represents the net asset value per unit as of the close of the business day less any backend load, any duties, taxes, charges on redemption and any provision for transaction costs, if applicable.

#### 4.11 Element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed

An equalization account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' is created, in order to prevent the dilution of income per unit and distribution of income already paid out on redemption.

The Fund records that portion of the net element of income / (loss) and capital gains / (losses) relating to units issued and redeemed during an accounting period which pertains to Unrealised gains / (losses) held in the Unit Holder's Funds in a separate reserve account and any amount remaining in this reserve account at the end of an accounting period (whether gain or loss) is included in the amount available for distribution to the unit holders. The remaining portion of the net element of income / (loss) and capital gains / (losses) relating to units issued and redeemed during an accounting period is recognized in the Income Statement.

#### 4.12 Proposed dividend and transfer between reserves

Dividends declared and transfers between reserves made subsequent to the balance sheet date are considered as non-adjusting events and are recognized in the financial statements in the period in which such dividends are declared / transfers are made.

#### 4.13 Provisions

Provisions are recognized when the Fund has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made. Provisions are regularly reviewed and adjusted to reflect the current best estimates.

#### 4.14 Earnings per unit

Earnings per unit (EPU) has not been disclosed as in the opinion of the management determination of weighted average units for calculating EPU is not practicable.

#### 4.15 Taxation

The income of the Fund is exempt from Income Tax as per clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than 90 percent of the accounting income for the year as reduced by capital gains whether realized or Unrealised is distributed amongst the unit holders.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of part IV of the Second Schedule to the Income Tax Ordinance, 2001.

The Fund provides for deferred taxation using the balance sheet liability method on all major temporary differences between the amounts used for financial reporting purposes and amounts used for taxation purposes. In addition, the Fund also records deferred tax asset on unutilized tax losses to the extent that it is no longer probable that the related tax benefit will be realized. However, the Fund has not recognized any amount in respect of deferred tax in these financial statements as the Fund intends to continue availing the tax exemption in future years by distributing at least ninety percent of its accounting income for the year as reduced by capital gains, whether realized or Unrealised, to its unit holders every year.

#### 4.16 Preliminary expenses and floatation costs

Preliminary expenses and floatation costs represent expenditure incurred prior to the commencement of operations of the Fund and include underwriting commission, commission to the bankers to the issue, brokerage paid to the members of the stock exchanges and other expenses. These costs has been amortized over a period of five years starting from the commencement of operations of the Fund.

#### 4.17 Revenue recognition

Realized capital gains / losses arising on sale of investments are included in the Income Statement on the date at which the transaction takes place.

Unrealised capital gains / losses arising on marking to market of investments classified as ' Financial assets at fair value through profit or loss ' are included in the Income Statement in the period in which they arise.

Dividend income is recognized when the right to receive the payment is established.

Profit on bank deposits is recognized on an accrual basis.

Profit on investment is recognized on an accrual basis.

#### 4.18 Cash and cash equivalent

Cash and cash equivalent comprise of balances with banks.

#### 4.19 Foreign currency translation

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the income statement. Translation differences on non-monetary financial assets and liabilities such as equities at fair value through profit or loss are recognized in the Income Statement within the fair value net gain or loss.

#### 4.20 Segment reporting

As per IFRS 8, operating segments are reported in a manner consistent with the internal reporting used by the chief operating decision-maker. The Investment Committee of the Fund has been identified as the chief operating decision-maker, which is responsible for allocating resources and assessing performance of the operating segments.

The Investment Committee is responsible for the Fund's entire portfolio and considers the business as a single operating segment. The Fund's asset allocation decisions are based on a single integrated investment strategy and the Fund's performance is evaluated on an overall basis.

#### 4.21 Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the Fund operates. The financial statements are presented in Pakistani Rupees, which is the Fund's functional and presentation currency.

		Note	2012 (Rupees in	2011 '000)
5.	BALANCES WITH BANKS			
	In current accounts In deposit accounts	5.1	12,492 29,879 42,371	12,654 30,103 42,757
5.1	The profit rate on this account is 9.5% to 12% per annum (2011: 9.5% to 11% per annum)	m).		
6.	INVESTMENTS			
	At fair value through profit or loss			
	Listed equity securities Government securities	6.1 6.2	252,754 73,597 326,351	571,670 - 571,670
	Available for sale		220,001	2.1,070
	Listed equity securities	6.3	326,351	6,224 577,894

6.1 Listed equity securities 'at fair value through profit or loss'

		Z	Number of shares				Balance as at June 30, 2012	.012			
Name of the Investee Company	As at July 01, 2011	Purchases during the year	Bonus/Right issue	Sales during the year	As at June 30, 2012	Cost	Market Value	Appreciation / (Diminution)	Market value as % of net assets	Market value as % of total investments	Paid up value of shares as % of total paid up capital of the investee company
SHARES OF LISTED COMPANIES - Fully paid ordinary shares of Rs. 10 each unless stat	hares of Rs. 10 each u	mless stated otherwise	rise				Rupees in '000'				
OIL AND GAS											
Attock Petroleum Limited	i	97,984	i	41,600	56,384	22,843	26,747	3,904		∞	3,869.65
Attock Refinery Limited National Refinery Limited		40,000		40,000 20 503	- 81	- 4	- 4 2 1 1	- 26	1 20		05.965
Oil and Gas Development Company Limited		212,800		182.424	30,376	4.965	4.874				
Pakistan Oilfields Limited	165,354	76,050		170,751	70,653	22,099	25,925	3,826			
Pakistan Petroleum Limited	274,933	127,921	22,015	272,650	152,219	23,058	28,661			8.78	
Pakistan State Oil Company Limited	137,700	238,723		286,097	90,326	23,064	21,302	(1,762)			
CHEMICALS	000	0 0 0 0			•						
Engro Corporation Limited Fatina Fertilizer Company Limited	330,472	3/8,649	15,456	2.735.385	405 200	10.453	OI 966 6	. (457)			
Fauji Fertilizer Bin Qasim Limited	508,804	76,400		508,804	76,400	3,077	3,119		0.89	96:0	33.39
Fauji Fertilizer Company Limited		652,152	24,749	585,501	91,400	11,516	10,150	(1,366)			
CONSTRUCTION AND MATERIALS					•				1		
Cherat Cement Company Limited	1	261,375	1	184,600	76,775	1,811	2,274	463		0.70	
Lucky Cement Limited	478,400	551,219		830,300	0,900	22,095	23,000	905	6.54		5 711.25
O A PANDIDIANINA A PANDINANA						24,255	25,624	1,	1_1		
GENEKALINDOS I KIALS Packages Limited	616,575		,	616,575		,		,	,	,	•
ATTOMODIUE AND DADOR					Ī		•		1		
Pak Suzuki Motor Company Limited	550	•	•	550					,	•	•
EOOD PRODICERS					•				ı		
Engro Foods Limited	•	35,000	,	35,000					,	•	•
PERSONAL GOODS					ı		•		ı		
Nishat Chunian Limited	- 25	246,454		245,543	911	18	16	<u> </u>	0.00	0.00	0.97
VISHAL MINS EMINED	000,4-2/	015,151		010,500	000,12	1,072	1,053				
FIXED LINE TELECOMMUNICATION  Pak Telecommunication Commun United	397 088	2 801625		3 173 613	20100	298	27.6	03)			
Wateen Telecom Limited		308,750	,	-	308,750	794	618		0.18	0.19	10.01
ELECTRICITY					•	1,092	893	(199)	<b>~</b> I		
Hub Power Company Limited	1,473,768	1,245,854	,	2,333,451	386,171	13,759	16,177	2,418	4	4.96	5 139.80
Kot Addu Power Company Limited Nishat Chunian Power Limited	799,084	285,000		1,084,084	400.000	6.020	5.932	. (88)		1.82	161.48
Nishat Power Limited		265,000		265,000					. 1		
34 27 42					1	19,779	22,109	2,330	_1		
Allied Bank Limited	999,658	1	31,745	723,215	168,196	8,254	10,795	2,541			
Bank Al-Falah Limited Bank AL-Habib Limited		1,864,285	75.000	250,000 424,109	1,614,285	25,609	27,604		7.85	8.46	204.60
Habib Bank Limited		110,000	11,000	121,000							
MCB Bank Limited Meezan Bank Limited		90,000	6,500	32,250	64,250	9,021	10,681	1,660		3.27	1
National Bank Of Pakistan	6,967	1,495,000		1,451,967	50,000	2,475	2,177	(298)	Ū	J	ā
Soneri Bank Limited United Bank Limited	515.600	1,600,000	200,000	1,800,000							
					. 1	61,991	68,080	680'9	1 1		
NON LIFE INSURANCE		000		909							
Adanijee Instrance Company Linned	•	000	,	000	· !				, 1 1	'	•
Total - 2012						233.459	252.754	19.295	ı		
					•						
Total - 2011					. 11	532,080	571,670	39,590	_ II		

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# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2012 PAKISTAN STRATEGIC ALLOCATION FUND

# 6.2 Government securities - 'at fair value through profit or loss'

			Face	Face Value		Bak	Balance as at June 30, 2012	, 2012		
Issue Date	Tenor	As at July 01, 2011	Purchases during the year	Sales / Matured during the year	As at June 30, 2012	Cost	Market value	Appreciation / (Diminution)	Market value as % of net assets	Market value as % of total investments
							Rupees in '000'			
Treasury Bills										
April 7, 2011	6 Months	•	10,000	10,000		1	•	•	•	•
April 21, 2011	6 Months	1	000,000	000,09	1	1	1	1	1	1
June 16, 2011	3 Months	1	45,000	1	45,000	43,843	43,840	(3)	12.47	13.43
July 14, 2011	3 Months	•	25,000	25,000		,	•	•	•	•
July 28, 2011	6 Months	•	75,000	75,000		1	•	•	•	•
July 28, 2011	6 Months	•	75,000	75,000		1	•	•	•	•
September 8, 2011	6 Months	1	30,000	1	30,000	29,762	29,757	(5)	1	9.12
March 8, 2012	3 Months	•	50,000	50,000		,	•	•	8.47	•
May 3, 2012	3 Months	•	30,000	30,000			•	•	•	•
June 28, 2012	3 Months	•	45,000	45,000	•	•	•	•	•	•
Total - 2012					1 11	73,605	73,597	(8)		
Total - 2011					, ,					

# 6.3 Listed equity securities - 'available for sale'

1		N	Number of shares			Balaı	Balance as at June 30, 2012	, 2012				
Name of the Investee Company	As at July 01, 2011	Purchases during the year	Bonus/Right issue	Bonus/Right Sales during As at June issue the year 30, 2012	As at June 30, 2012	Cost	Market value	Appreciation / Market value as (Diminution) of net assets	Appreciation / Market value as % (Diminution) of net assets	Market value as 3 % of total investments	Market value as Paid up value of shares as % of total % of total paid up capital investments of the investee company.	
							Rupees in '000'					
SHARES OF LISTED COMPANIES - Fully paid ordinary shares of Rs. 10/- each unless stated otherwise	ordinary shares of	Rs. 10/- each ur	oless stated othery	vise								
AUTOMOBILE AND PARTS Pak Suzuki Motor Company Limited	83,820	•	•	83,820	•	•	•			•	•	

STEAMED OF THE CONTINUES - rung pane of united 3 states of the rung states of the	a or aming y smartes of two	TO - CHICAGO S	tarea outer men							
AUTOMOBILE AND PARTS Pak Suzuki Motor Company Limited	83,820			83,820					1	
PERSONAL GOODS Kohinoor Mills Limited	934,626		1	934,626	ı	1				
Total - 2012										
Total - 2011						7.524	6.224	(1.300)		

	N.	2012	2011
6.4	Notes Net unrealised appreciation / (diminution) in value of investment	(Rupees in	(000)
0.7	at fair value through profit or loss		
	Market value of investments	326,351	571,670
	Less: Cost of investments	(307,064)	(532,080)
		19,287	39,590
	Less: Realised on disposal during the year	29,301	(165,441)
	Less: Net unrealised appreciation in value of investments at fair value through profit or loss at the beginning of the year	(39,590)	198,654
	at rain value unrough profit of loss at the beginning of the year	8,998	72,803
65	Not unrealized appreciation / (diminution) in value of investment		
6.5	Net unrealised appreciation / (diminution) in value of investment classified as 'available for sale' for the year		
	Market value of investments	-	6,224
	Less: Cost less impairment at beginning of the year	-	(7,524)
		-	(1,300)
	Impairment loss on financial assets		1.072
	classified as 'available for sale' transferred to income statement		1,972
		•	072
	Less: Net unrealised appreciation in value of investments	(672)	(37,298)
	at the beginning of the year	<u> </u>	
	-	(672)	(36,626)
7.	DIVIDEND AND PROFIT RECEIVABLE		
	Dividend receivable	308	3,725
	Profit on balance with banks	584	348
		892	4,073
8.	ADVANCES, DEPOSITS AND OTHER RECEIVABLES		
	Advance tax	171	171
	Deposit with Central Depository Company of Pakistan	300	300
	Deposit with National Clearing Company of Pakistan	2,500	2,500
	Other receivables	2.051	151
	:	2,971	3,122
9.	PAYABLE TO MANAGEMENT COMPANY		
	Management fee 9.1 & 9.2	668	1,124
	-	668	1,124

<sup>9.1</sup> Under the provisions of the NBFC Regulations, 2008, the Management Company of the Fund is entitled to a remuneration, during the first five years of the Fund, of an amount not exceeding three percent of the average annual net assets of the Fund and thereafter, of an amount equal to two percent of such assets of the Fund. In compliance with the requirement of the said regulation, the Management Company has charged remuneration at two percent per annum with effect from August 23, 2009 (three percent till August 22, 2009) as the Fund has completed its five years on August 22, 2009.

9.2 During the year, the provincial government has levied General Sales Tax at the rate of 16% on the remuneration of the Management Company through Sindh Sales Tax on Services Act 2011 effective from July 01, 2011.

		Notes	2012 (Rupees in	2011 n '000)
10.	PAYABLE TO CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED -TRUSTEE			
	Remuneration payable CDS charges payable	10.1	58 - 58	112 1 113

10.1 The Trustee is entitled to a monthly remuneration for services rendered to the Fund under the provisions of the Trust Deed as per the tariff specified therein, based on the daily net asset value of the Fund.

Based on the Trust Deed, the tariff structure applicable to the Fund from July 01, 2011 to June 30, 2012 is as follows:

#### Amount of Funds Under Management (Average NAV)

Tariff per annum

Up to Rs.1,000 million

Rs. 0.7 million or 0.20% p.a of NAV, which ever is higher.

Amount exceeding Rs. 1,000 million

Rs. 2.0 million plus 0.10% p.a of NAV, exceeding Rs. 1,000 million.

The remuneration is paid to the trustee monthly in arrears.

#### 11. PAYABLE TO SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

Under the provisions of the Non Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations), a collective investment scheme is required to pay as annual fee to the SECP, an amount equal to 0.095 percent of the average annual net assets of the Fund.

			2012	2011
		Notes	(Rupees in	'000)
12.	ACCRUED EXPENSES AND OTHER LIABILITIES			
	Auditors' remuneration		360	290
	Legal and professional		55	70
	Brokerage payable		426	436
	Others		454	704
	Conversion cost payable	12.1	6,643	7,600
		<del></del>	7,938	9.100

#### 12.1 Conversion Cost

Conversion cost represent expenditure incurred in connection with the conversion of the Fund into an open-end fund and includes fee paid to Securities and Exchange Commission of Pakistan (SECP), CDC charges for transfer of closed end certificates into open-end units, professional charges for revision of constitutive documents and other expenses. These costs have been charged as expense in the year of conversion in accordance with the condition notified by SECP vide its letter no. SCD/NBFC/MF-RS/PSAF/717/2010 dated September 23, 2010.

#### 13. CONTINGENCY

#### 13.1 Contribution to Workers Welfare Fund

The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance). As a result of this amendment it may be construed that all Collective Investment Schemes / mutual funds (CISs) whose income exceeds Rs 0.5 million in a tax year, have been brought within the scope of the WWF Ordinance, thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable High Court of Sindh (the Court), challenging the applicability of WWF to the CISs, which is pending adjudication.

Subsequently, a clarification was issued by the Ministry of Labour and Manpower (the Ministry) which stated that mutual funds are not liable to contribute to WWF on the basis of their income. However on December 14, 2010 the Ministry filed its response against the Constitutional petition requesting the court to dismiss the petition. According to the legal counsel who is handling the case, there is a contradiction between the aforementioned clarification issued by the Ministry and the response filed by the Ministry in Court.

During the year, the Honourable Lahore High Court (LHC) in a Constitutional Petition relating to the amendments brought in the WWF Ordinance, 1971 through the Finance Act, 2006, and the Finance Act, 2008, has declared the said amendments as unlawful and unconstitutional and struck them down. The Management Company is hopeful that the decision of the LHC, will lend further support to the Constitutional Petition which is pending in the Honorable High Court of Sindh. However, pending the decision of the said constitutional petition, the Management Company believes that the Fund is not liable to contribute to WWF and hence no provision has been recognised by the Management Company. The aggregate unrecognised amount of WWF as at June 30, 2012 amounted to Rs. 10.914 million (June 2011: Rs. 9.975 million). If the same were recognised, the net assets value per unit as at June 30, 2012 / the net income for the year then ended would have been lower by Rs. 0.27 / 23%.

#### 14. NET ASSET VALUE PER UNIT

The net asset value (NAV) per unit, as disclosed on the Statement of Assets and Liabilities, is calculated by dividing the net assets of the Fund by the number of units in circulation at the year end.

2012		201
(Rupees	in	(000)

#### 15. AUDITOR'S REMUNERATION

Audit and review fee	390	340
Other certifications and services	60	30
Out of pocket expenses	36	13
	486	383

#### 16. TRANSACTIONS WITH CONNECTED PERSONS

Connected persons of the Fund include the Management Company, other collective investment schemes being managed by the Management Company, MCB Bank Limited being the holding company of the Management Company, the Trustee, directors and key management personnel and other associated undertaking.

Remuneration to the Management Company and Trustee are determined in accordance with the provisions of the NBFC Regulations and the Trust Deed of the Fund. All other transactions with connected persons are in the normal course of business and are carried out on agreed terms.

	Detail of transactions with connected persons during the year and balances with them at year end are as follows:		
		2012	2011
		(Rupees in '	000)
16.1	Transactions during the year		
	Management Company		
	Remuneration	11,616	31,271
	Redemption of Nil units (2011: 15,629,000 units)	-	127,642
	Payment of Conversion cost	957	7,600
	Central Depository Company of Pakistan Limited - Trustee		
	Remuneration	1,001	2,122
	Arif Habib Limited - Brokerage house		
	Brokerage expense	285	983
	Summit Bank Limited		
	Redemption of Nil units (2011: 2,237,000 units)	-	18,411
	Mark up income	1,365	2,901
	Bank charges	4	48
	MCB Bank Limited		
	Mark up income	5,472	-
	Bank charges	6	-
	Arif Habib Corporation		
	Redemption of Nil units (2011: 45,403,658 units)	-	355,283
	Dividend paid	-	52,369
	Arif Habib Investments Employee Provident Fund		
	Redemption of Nil units (2011: 380,902 units)	-	3,017
	Dividend paid	-	439
	Arif Habib Investments Employee Stock Beneficial Ownership Fund		
	Redemption of Nil units (2011: 61,000 units)	-	483
	Dividend paid	-	70
	Directors and executives of the Management Company		
	Issue of Nil units (2011: 627,970)	-	4,946
	Redemption of 1,049 units (2011: 586,970) Dividend paid	8 56	4,702 300
	2. Additional paid	20	500

FO	R THE YEAR E	ENDED JUNE 30, 2012		
16.2	Balances outstanding at yo	ear end	2012 (Ruj	2011 pees in '000)
10.2	Management Company	CALL		
	Remuneration payable Conversion cost payable		668 6,643	1,124 7,600
	Central Depository Comp	any of Pakistan Limited - Trustee		
	Remuneration payable		58	112
	Other payables Security deposits		- 300	1 300
	Arif Habib Limited - Brok	serage house		
	Brokerage payable		33	66
	Summit Bank Limited			
	Balances with bank Accrued mark-up		5,173	31,468 144
	MCB Bank Limited			
	Balances with bank Accrued mark-up		5,938 517	- -
	Directors and executives o	f the Management Company		
	46,617 units held as at Jur	ne 30, 2012 (2011: 41,000)	400	340
17.	PARTICULARS OF INVI	ESTMENT COMMITTEE		
	Details of members of the in	vestment committee of the Fund are as follows:		
	Names	Designation	Qualification	Experience in years
	Mr. Yasir Qadri	Chief Executive	MBA	17
	Mr. Kashif Rafi	Senior Vice President - Investments	MBA & CFA Level-1	11
	Mr. Muhammad Asim	Vice President - Head of Equities	MBA & CFA	9
	Mr. Syed Akbar Ali	Vice President - Head of Research	MBA & CFA	7
	Mr. Mohsin Pervaiz	Vice President - Investments	MBA & CFA Level-1	11
	Mr. Mohsin Pervaiz is the Fu	and Manager of the Fund. He is also the Fund Manager of F	Pakistan Capital Market Fund.	***
				2012
18.	TOP TEN BROKERS / DI	EALERS BY PERCENTAGE OF COMMISSION PAI	D	%

	IVII. IVIOIISIII I CI VAIZ	vice i resident - investments	MBA & CLA LEVELL	11
	Mr. Mohsin Pervaiz is the Fund	Manager of the Fund. He is also the Fund Manager of	Pakistan Capital Market Fund.	2012 %
3.	TOP TEN BROKERS / DEA	LERS BY PERCENTAGE OF COMMISSION PAI	ID .	
	Fortune Securities Limited			9.21
	Arif Habib Limited			8.96
	Invest and Finance Securities	(Private)Limited		8.25
	KASB Securities (Private) L	imited		6.82
	Foundation Securities (Priva	te) Limited		6.63
	Optimus Capital Managemer	at (Private) Limited		6.02
	Elixir Securities Pakistan (Pr	ivate) Limited		5.86
	Taurus Securities Limited			5.06
	Next Capital Limited			4.67
	JS Global Capital Limited			3.82

	2011
	%
Arif Habib Limited	20.74
Invest & Finance Securities (Pvt) Limited	6.30
KASB Securities Limited	5.81
Foundation Securities (Pvt) Limited	5.16
Aba Ali Habib Securities Limited	4.80
Elixir Securities Pakistan (Private) Limited	4.66
Al Hoqani Securities and Investment Corporation (Pvt) Limited	4.23
Taurus Securities Limited	3.92
Global Securities Pakistan Limited	3.08
D J M Securities (Pvt) Limited	2.98

2011

#### 19. PATTERN OF UNIT HOLDING

	Number of unit holders	As at June 30, 2012 Investment amount (Rupees in '000)	Percentage investment %
Individuals	1,583	232,852	66.24
Insurance companies	3	18,919	5.38
Bank / DFIs	5	41,836	11.90
Retirement funds	16	15,823	4.50
Public limited companies	23	41,946	11.93
Others	3	127	0.04
	1,633	351,503	100
	Number of unit holders	As at June 30, 2011 Investment amount (Rupees in '000)	Percentage investment %
Individuals	Number of unit holders	Investment amount (Rupees in '000)	investment
	Number of	Investment amount	investment %
Individuals Associated companies Insurance companies	Number of unit holders	Investment amount (Rupees in '000)	investment %
Associated companies	Number of unit holders	Investment amount (Rupees in '000) 356,195 4,343	investment % 58.56 0.71
Associated companies Insurance companies	Number of unit holders 1,797 1 5	Investment amount (Rupees in '000) 356,195 4,343 18,416	58.56 0.71 3.03
Associated companies Insurance companies Bank / DFIs	Number of unit holders 1,797 1 5 11	Investment amount (Rupees in '000) 356,195 4,343 18,416 110,591	58.56 0.71 3.03 18.18
Associated companies Insurance companies Bank / DFIs Retirement funds	Number of unit holders  1,797  1  5  11  21	Investment amount (Rupees in '000) 356,195 4,343 18,416 110,591 27,233	58.56 0.71 3.03 18.18 4.48

#### 20. ATTENDANCE AT MEETINGS OF BOARD OF DIRECTORS

The 89th, 90th, 91st, 92nd, 93rd, 94th, 95th, 96th and 97th Board meetings were held on July 04, August 08, September 10, September 22, October 26, 2011, January 27, March 29, April 27 and June 25, 2012, respectively. Information in respect of attendance by Directors in the meetings is given below:

Name of Director	Number of meetings		Meetings not attended	
	Held	Attended	Leave granted	
Mr. Mian Mohammad Mansha	9	4	5	89th, 90th, 93rd, 96th and 97th meeting
Mr. Nasim Beg	9	9	-	-
Mr. Yasir Qadri (Chief Executive Officer)	9	9	-	-
Dr. Syed Salman Ali Shah	9	8	1	92nd meeting
Mr. Haroun Rashid	9	6	3	91st, 92nd and 95th meeting
Mr. Ahmed Jahangir	9	7	2	91st and 92nd meeting
Mr. Samad A. Habib	9	6	3	89th, 91st and 96th meeting
Mr. Mirza Mehmood Ahmed	9	7	2	89th and 97th meeting
Mr. Saqib Saleem (CFO & Company Secretary)	9	9	-	-

#### 21. FINANCIAL RISK MANAGEMENT

The Fund's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Fund's financial performance.

The Fund's activities expose it to a variety of financial risks: market risk (including currency risk, interest rate and price risk), credit risk and liquidity risk. Risk of the Fund are being managed by the Management Company in accordance with the approved policies of the investment committee which provide broad guidelines for management of above mention risks.

The Fund financial assets primarily comprise of balance with banks, investment in equity securities of listed companies classified at 'fair value through profit or loss' and 'available for sale' and investment in government securities. The Fund also has dividend and profit receivable, deposits and other receivables. The Fund's principal financial liabilities include remuneration payable to Management Company, Trustee and SECP and accrued and other liabilities.

#### 21.1 Market risk

Market risk is the risk that the fair value or the future cash flows of a financial instrument may fluctuate as a result of changes in market prices.

The Management Company manages market risk by monitoring exposure on marketable securities by following the internal risk management policies and investment guidelines approved by the Board and regulations laid down by the Securities and Exchange Commission of Pakistan and the Non Banking Finance Companies and Notified Entities Regulations, 2008 (the Regulations), The Non Banking Finance Companies (establishment and Regulation) Rules, 2003 (the Rules).

Market risk comprises of three types of risk: currency risk, interest rate risk and price risk.

#### 21.1.1 Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Fund, at present is not exposed to currency risk as all transactions are carried out in Pak Rupees.

#### 21.1.2 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

#### a) Sensitivity analysis of variable rate instruments

As at June 30, 2012, the Fund does not hold any variable interest based investment except balances with bank in deposit account exposing the Fund to cash flow interest rate risk. In case of 100 basis points increase / decrease in KIBOR on June 30, 2012, with all other variables held constant, the net assets of the Fund and net income for the year would have been higher / lower by Rs. 0.299 million (2011: Rs. 0.163 million).

#### b) Sensitivity analysis of fixed rate instruments

As at June 30, 2012 the Fund holds Market Treasury Bills which are classified as 'financial assets at fair value through profit or loss', exposing the Fund to fair value interest rate risk. In case of 100 basis points increase in rates announced by the Financial Market Association of Pakistan (FMAP) on June 30, 2012, with all other variables held constant, the net income for the year and net assets would be lower by Rs 0.12 million. In case of 100 basis points decrease in rates announced by the FMAP on June 30, 2012, with all other variables held constant, the net income for the year and net assets would be higher by Rs 0.10 million.

The composition of the Fund's investment portfolio, KIBOR rates and rates announced by Financial Market Association is expected to change over time. Accordingly, the sensitivity analysis prepared as of June 30, 2012 is not necessarily indicative of the impact on the Fund's net assets of future movements in interest rates.

Yield / interest rate sensitivity position for on balance sheet financial instruments is based on the earlier of contractual repricing or maturity date and for off-balance sheet instruments is based on the settlement date.

Ī	June 30, 2012					
T T		Exposed	to Yield/Interest ra	te risk		
	Yield/ effective interest rate (%)	Up to three months	More than three months and up to one year	More than one year	Not exposed to Yield/ Interest rate risk	Total
_				Rs in '000		
On-balance sheet financial instruments						
Financial Assets						
Balances with banks Investments Receivable against sale of	9.5 - 12 11.5 - 13.5	27,077	-	-	12,492 252,754	42,371 326,351
investments Dividend and profit receivable Advances, deposits and other		-	-	-	550 892	550 892
receivables					2,971	2,971
		103,476			269,659	373,135
Financial Liabilities						
Payable to Management Company Payable to Central Depository		-	-	-	668	668
Company of Pakistan Limited - Trus Payable to Securities and Exchange	tee	-	-	-	58	58
Commission of Pakistan		-	-	-	476	476
Unclaimed dividend		-	-	-	12,492	12,492
Accrued expenses and other liabilities					7,938 21,632	7,938
					21,632	21,632
On-balance sheet gap		103,476			248,027	351,503
There is no off-balance sheet financial	instrument that exist as at y	ear ended June 30, 201	2.			
			June 30, 20	11		
		Exposed	to Yield/Interest rat	te risk		

		Exposed to Yield/Interest rate risk				
		Zaposea to Treata Interest rate risk				
	Yield/ effective interest rate (%)	Up to three months	More than three months and up to one year	More than one year	Not exposed to Yield/ Interest rate risk	Total
				Rs in '000		
On-balance sheet financial instruments				KS III OOO		
Financial Assets						
Balances with banks	9.5 - 11	30,103	-	-	12,654	42,757
Investments		-	-	-	577,894	577,894
Receivable against sale of investments	s	-	-	-	4,872	4,872
Dividend and profit receivable		-	-	-	4,073	4,073
Advances, deposits and other receivab	oles	-	-	-	3,122	3,122
		30,103	-	_	602,615	632,718
Financial Liabilities						
Payable to Management Company		-	-	-	1,124	1,124
Payable to Central Depository						
Company of Pakistan Limited - Tru	stee	-	-	-	113	113
Payable to Securities and Exchange						
Commission of Pakistan		-	-	-	1,485	1,485
Unclaimed dividend		-	-	-	12,654	12,654
Accrued expenses and other liabilities	<b>;</b>				9,100	9,100
		-			24,476	24,476
On-balance sheet gap		30,103			578,139	608,242

There is no off-balance sheet financial instrument that exist as at year ended June 30, 2011.

#### 21.1.3 Price risk

The Fund is exposed to equity price risk because of equity securities held by the Fund and classified on the balance sheet as at fair value through profit or loss and available for sale. To manage its price risk arising from investment in equity securities, the Fund's investment policy, as restricted by the NBFC Regulations, the NBFC Rules, limits investments in listed shares of one company to not more than 10% of the Fund's net assets and investment in listed securities of a particular company have also been restricted to 10% of paid-up capital of investee company. Moreover, the sector limits have been restricted to 25% of the net assets of the Fund.

In case of 5% increase/ decrease in KSE 100 index on June 30, 2012, the net income for the year and net assets would be increase/ decrease by Rs. 13.21 million (2011: Rs. 48.78 million) as a result of gains / losses on equity securities classified as 'financial assets at fair value through profit or loss'.

The analysis is based on the assumption that the equity index had increased / decreased by 5% with all other variables held constant and all the Fund's equity instruments moved according to the historical correlation with the index. This represents management's best estimate of a reasonable possible shift in the KSE 100 index, having regard to the historical volatility of the index. The composition of the Fund's investment portfolio and the correlation thereof to the KSE index, is expected to change over time. Accordingly, the sensitivity analysis prepared as of June 30, 2012 is not necessarily indicative of the effect on the Fund's net assets of future movements in the level of KSE 100 index.

#### 21.2 Credit risk

Credit risk represents the risk of loss if counterparties fail to perform as contracted. The Fund is exposed to counter party credit risks on Investment in equity securities balances with banks, profit and other receivable. The credit risk on the fund is limited because the counterparties are financial institutions with reasonably high credit ratings.

The Fund has adopted a policy of only dealing with creditworthy counterparties, and obtaining sufficient collateral, where appropriate, as a means of mitigating the risk of financial loss from defaults. This information is supplied by independent rating agencies, where available, and if not available, the Fund uses other publicly available financial information and its own trading records to rate its major customers. The Fund's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties.

Credit risk from balances with banks and financial institutions is managed by financial department in accordance with the Fund's policy. Investments of surplus funds are made only with approved counterparties and within credit limits assigned to each counterparty. Counterparty credit limits are approved by the Board of Directors. The limits are set to minimise the concentration of risk and therefore mitigate financial loss through potential counterparty failure.

The Fund's maximum exposure to credit risk related to receivables at June 30, 2012 and June 30, 2011 is the carrying amounts of following financial assets.

	2012	2011
	(Rupees	in '000)
Balances with banks	42,371	42,757
Investments	326,351	577,894
Receivable against sale of investments	550	4,872
Dividend and profit receivable	892	4,073
Advance, deposits and other receivables	2,971	3,122
	373,135	632,718

The analysis below summaries the credit rating quality of the Fund's financial assets as at June 30, 2012 and June 30, 2011:

Bank Balances by rating category	Rating Long - term / Short - term	2012 2011 (Rupees in '000)	
Deposit Accounts	Long - term / Snort - term	(Kupees III	000)
Bank Al-Habib Limited	AA+ / A1+	23	9
Habib Metropolitan Bank	AA + / A1 +	23,918	3,947
MCB Bank Limited	AA + / A1 +	5,938	-
Summit Bank Limited	A - / A - 2	-	26,136
Bank Al-Falah Limited	AA / A1+	-	11
Current Accounts		-	
		-	
Standard Chartered Bank Limited	AAA / A1+	7,319	7,323
Summit Bank Limited	A - / A - 2	5,173	5,331
	-	42,371	42,757

The maximum exposure to credit risk before any credit enhancement as at June 30, 2012 is the carrying amount of the financial assets. None of these assets are impaired nor past due.

#### Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. The Fund's portfolio of financial instruments is broadly diversified and transactions are entered into with diverse credit-worthy counterparties thereby mitigating any significant concentrations of credit risk.

#### 21.3 Liquidity risk

Liquidity risk is the risk that the Fund may encounter difficulty in raising funds to meet its obligations and commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset at close to its fair value. The Management Company manages liquidity risk by continuously analyzing the maturities of financial assets and financial liabilities.

The table below analyses the Funds' financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

		June 3	0, 2012	
	Up to three months	Over three months and up to one year	Over one year	Total
,		Rupees	in '000	
	668	=	=	668
	58	-	-	58
	476			47.6
	476	-	-	476
	12,492	-	-	12,492
	1,295	2,083	4,560	7,938
	14,989	2,083	4,560	21,632

	June 3	0, 2011	
Up to three months	Over three months and up to one year	Over one year	Total
	Rupees	in '000	
1,124	-	-	1,124
113	-	-	113
1,485	-	-	1,485
12,654	-	-	12,654
1,500	1,520	6,080	9,100
16,876	1,520	6,080	24,476

L		June 3	0, 2012		
	Loans and receivables	At fair value through profit or loss	Available for sale investments	Total	
		Rupees	in '000		
	42,371	-	-	42,371	
	-	326,351	-	326,351	
	550	-	-	550	
	892	-	-	892	
_	2,971	-	-	2,971	
_	46,784	326,351	-	373,135	

#### Liabilities

Payable to Management Company
Payable to Central Depository
Company of Pakistan Limited - Trustee
Payable to Securities and Exchange
Commission of Pakistan
Unclaimed dividend
Accrued expenses and other liabilities

#### Liabilities

Payable to Management Company
Payable to Central Depository
Company of Pakistan Limited - Trustee
Payable to Securities and Exchange
Commission of Pakistan
Unclaimed dividend
Accrued expenses and other liabilities

#### 21.4 Financial instruments by category

Assets
Balances with banks
Investments
Receivable against sale of investments
Dividend and profit receivable
Deposits and other receivables

		June 30, 2012			
	Liabilities at fair value through profit or loss	Other financial liabilities Rupees in '000	Total		
Liabilities					
Payable to Management Company	<del>-</del>	668	668		
Payable to Central Depository					
Company of Pakistan Limited - Trustee	-	58	58		
Payable to Securities and Exchange					
Commission of Pakistan	-	476	476		
Unclaimed dividend	-	12,492	12,492		
Accrued expenses and other liabilities	-	7,938	7,938		
	<del>-</del>	21,632	21,632		

June 30, 2011				
Loans and receivables	At fair value through profit or loss	Available for sale investments	Total	
	Rupees	in '000		
42,757	-	_	42,757	
-	571,670	6,224	577,894	
4,872	-	-	4,872	
4,073	-	-	4,073	
2,951	-	-	2,95	
54,653	571,670	6,224	632,547	

		June 30, 2011			
	Liabilities at fair value through profit or loss	Other financial liabilities	Total		
		Rupees in '000			
Liabilities					
Payable to Management Company	-	1,124	1,124		
Payable to Central Depository					
Company of Pakistan Limited - Trustee	-	113	113		
Payable to Securities and Exchange					
Commission of Pakistan	-	1,485	1,485		
Unclaimed dividend	-	12,654	12,654		
Accrued expenses and other liabilities	-	9,100	9,100		
•	<u> </u>	24,476	24,476		

#### 21.5 Fair value of financial assets and liabilities

Assets

Balances with banks Investments

Receivable against sale of investments Dividend and profit receivable Deposits and other receivables

The carrying value of all financial assets and liabilities reflected in the financial statements approximate their fair values.

#### 21.6 Fair value hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e., as

prices) or indirectly (i.e., derived from prices)

Level 3: inputs for the assets or liability that are not based on observable market data (that is, unobservable inputs).

June 30, 2012							
Level 1	Level 2	Level 3	Total				
	Rupees	s in '000					
326,351	-	-	326,351				
-	-	-	-				
226 251			226 251				

Investment in equity securities - at fair value through profit or loss

Investment in equity securities - available for sale

#### 22. CAPITAL RISK MANAGEMENT

In accordance with the risk management policies stated in note 21, the Fund endeavours to invest the subscriptions received in appropriate investments under the parameters of Non-Banking Finance Companies and Notified Entities Regulations, 2008, Trust Deed and Offering Document and maintaining sufficient liquidity to meet redemption. Since the Unit Holders of the Fund invest with a long term objective, possibility of a significant redemption pressure is limited, such liquidity being augmented by disposal of investments or short-term borrowings where necessary. During the year no such borrowing was exercised.

#### 23. DATE OF AUTHORIZATION OF ISSUE

These financial statements were authorised for issue on August 15, 2012 by the Board of Directors of the Management Company.

#### 24. GENERAL

Figures have been rounded off to the nearest thousand Rupees.

Chief Executive Officer

For Arif Habib Investments Limited (Management Company)

Director

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#### PAKISTAN STRATEGIC ALLOCATION FUND PATTERN OF HOLDING AS PER REQUIREMENT OF CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED JUNE 30, 2012

Category	Number of Unit Holders	Number of Units
Associated companies, undertakings and related parties	-	-
Directors, CEO and their spouse and minor children	-	-
Executives	-	-
Corporate	22	2,325,904
Banks, Development Finance Institutions, Non-Banking Finance Institutions, and Insurance Companies	7	4,612,722
Shareholders holding Five percent or more voting interest in the listed company	-	-
- Dewan Salman Fibre Limited	1	2,568,612
- National Bank Of Pakistan	1	2,476,543
Individuals	1,583	27,170,595
Others	17	1,878,468
	1,633	41,032,844

# PAKISTAN STRATEGIC ALLOCATION FUND PETTERN OF UNIT HOLDING BY SIZE FOR THE YEAR ENDED JUNE 30, 2012

No. of Unit Holders	Units Holdings	Total Units Held
964	(SHAREHOLDING FROM 1.0000 TO 5000.0000)	1,668,707.20
210	(SHAREHOLDING FROM 5001.0000 TO 10000.0000)	1,350,894.95
153	(SHAREHOLDING FROM 10001.0000 TO 15000.0000)	1,818,583.97
46	(SHAREHOLDING FROM 15001.0000 TO 20000.0000)	797,610.96
42	(SHAREHOLDING FROM 20001.0000 TO 25000.0000)	963,079.30
27	(SHAREHOLDING FROM 25001.0000 TO 30000.0000)	758,555.20
26	(SHAREHOLDING FROM 30001.0000 TO 35000.0000)	875,802.60
4	(SHAREHOLDING FROM 35001.0000 TO 40000.0000)	148,009.86
12	(SHAREHOLDING FROM 40001.0000 TO 45000.0000)	495,891.29
13	(SHAREHOLDING FROM 45001.0000 TO 50000.0000)	613,599.92
13	(SHAREHOLDING FROM 50001.0000 TO 55000.0000)	676,088.81
17	(SHAREHOLDING FROM 55001.0000 TO 60000.0000)	986,877.28
5	(SHAREHOLDING FROM 60001.0000 TO 65000.0000)	314,666.62
2	(SHAREHOLDING FROM 65001.0000 TO 70000.0000)	139,851.83
1	(SHAREHOLDING FROM 70001.0000 TO 75000.0000)	74,005.51
4	(SHAREHOLDING FROM 75001.0000 TO 80000.0000)	309,132.01
2	(SHAREHOLDING FROM 80001.0000 TO 85000.0000)	163,160.47
5	(SHAREHOLDING FROM 85001.0000 TO 90000.0000)	433,540.68
2	(SHAREHOLDING FROM 90001.0000 TO 95000.0000)	184,352.36
7	(SHAREHOLDING FROM 95001.0000 TO 100000.0000)	696,118.44
2	(SHAREHOLDING FROM 100001.0000 TO 105000.0000)	209.069.66
4	(SHAREHOLDING FROM 105001.0000 TO 110000.0000)	
	(SHAREHOLDING FROM 115001.0000 TO 120000.0000)	427,824.65
13	(SHAREHOLDING FROM 120001.0000 TO 125000.0000)	1,516,226.96
2	(SHAREHOLDING FROM 125001.0000 TO 125000.0000)	243,575.28
1	(SHAREHOLDING FROM 123001.0000 TO 135000.0000)	128,197.51
1	(SHAREHOLDING FROM 135001.0000 TO 135000.0000)	134,024.67
1	■ 10 × 100	139,851.83
1	(SHAREHOLDING FROM 140001.0000 TO 145000.0000)	144,474.29
2	(SHAREHOLDING FROM 145001.0000 TO 150000.0000)	291,357.99
1	(SHAREHOLDING FROM 160001.0000 TO 165000.0000)	161,995.04
7	(SHAREHOLDING FROM 170001.0000 TO 175000.0000)	1,223,703.54
1	(SHAREHOLDING FROM 175001.0000 TO 180000.0000)	175,397.51
1	(SHAREHOLDING FROM 185001.0000 TO 190000.0000)	189,965.41
1	(SHAREHOLDING FROM 190001.0000 TO 195000.0000)	194,627.13
3	(SHAREHOLDING FROM 195001.0000 TO 200000.0000)	593,204.86
1	(SHAREHOLDING FROM 225001.0000 TO 230000.0000)	227,259.23
5	(SHAREHOLDING FROM 230001.0000 TO 235000.0000)	1,165,431.94
2	(SHAREHOLDING FROM 235001.0000 TO 240000.0000)	476,078.95
1	(SHAREHOLDING FROM 270001.0000 TO 275000.0000)	273,293.79
3	(SHAREHOLDING FROM 290001.0000 TO 295000.0000)	878,594.67
2	(SHAREHOLDING FROM 295001.0000 TO 300000.0000)	594,370.29
1	(SHAREHOLDING FROM 395001.0000 TO 400000.0000)	396,246.86
2	(SHAREHOLDING FROM 435001.0000 TO 440000.0000)	874,073.96
1	(SHAREHOLDING FROM 465001.0000 TO 470000.0000)	466,172.78
1	(SHAREHOLDING FROM 520001.0000 TO 525000.0000)	524,444.37
1	(SHAREHOLDING FROM 590001.0000 TO 595000.0000)	592,622.14
1	(SHAREHOLDING FROM 855001.0000 TO 860000.0000)	856,592.48
1	(SHAREHOLDING FROM 870001.0000 TO 875000.0000)	873,201.05
3	(SHAREHOLDING FROM 990001.0000 TO 995000.0000)	2,971,851.46
1	(SHAREHOLDING FROM 1165001.0000 TO 1170000.0000)	1,165,431.94
1	(SHAREHOLDING FROM 1195001.0000 TO 1200000.0000)	1,199,229.47
	(SHAREHOLDING FROM 1285001.0000 TO 1290000.0000)	1,199,229.47
1	(SHAREHOLDING FROM 1920001.0000 TO 1925000.0000)	
1	(SHAREHOLDING FROM 1920001.0000 TO 1923000.0000)	1,922,962.71
1	(SHAREHOLDING FROM 2565001.0000 TO 2480000.0000)	2,476,542.88
1 222	•	2,568,612.00
1,633	Total	41,032,844

#### PAKISTAN STRATEGIC ALLOCATION FUND PERFORMANCE TABLE FOR THE YEAR ENDED JUNE 30, 2012

	PSAF							
	2012	2011	2010	2009 (Rup	2008 pees in '000) -	2007	2006	2005
Net Assets	351,503	608,242	2,531,171	2,136,566	3,216,077	4,080,334	3,989,330	3,651,951
Net Income / (loss)	46,284	114,294	334,453	(934,075)	(73,666)	803,401	855,120	918,640
	B							
	Announcement Date of Distribution							
Interim		-	-	-	-	-	-	February 10, 2005
Final	June 20, 2012	July 4, 2010	August 3, 2010	-	July 25, 2008	July 21, 2007	July 22, 2006	July 30, 2005
	_							
				(Pe	ercentage)			
Total return of the Fund	14.90	19.10	18.54	(27.35)	(1.80)	24.78	23.38	31.86
Dividend distribution - interim (%)	-	-	-	-	-	-	-	10.00
Dividend distribution - final (%)	10.000	4.040	11.534	-	7.000	25.000	25.000	15.000
Capital growth	4.90	13.56	2.39	(27.35)	(8.21)	1.85	0.19	6.86
return								
One Year	14.90	19.10	15.85	(27.35)	(1.80)	24.78	23.38	-
Two Year	36.71	41.20	(7.20)	(15.55)	10.68	24.12	-	-
Three Year	62.06	2.50	(5.44)	(3.81)	14.76	-	-	-