# PERSPECTIVE

#### Macro-Environment Review and Outlook

NATO forces attack on a military check-post served to aggravate already strained relations between the US and Pakistan during the month. On the macroeconomic front, YoY CPI inflation continued with its downward trajectory at 11.0% in Oct'11 taking the YTD average to 11.4%. For yet another month, external current account has shown a deficit of US\$ 220 million during Oct'11, taking the 4M FY12 deficit to around US\$ 1.6 billion. Lower financial flows coupled with a sizeable CAD has already put a strain on BOP and FX reserves, where the latter has depleted to around US\$ 16.96 billion – also bringing the local currency to record-low levels. On the fiscal side, the government has posted a deficit of 1.2% of GDP during 1Q FY12 with its entire funding coming from domestic sources.

Citing the risk emanating from fragile external and fiscal account coupled with stubborn inflation, the SBP decided to keep its policy discount rate unchanged at 12.0% in Nov'11 MPS. As highlighted last month also, we believe that the non-realization of sizeable foreign inflows and government's inability to contain budget deficit is expected to put pressure on key macro variables, which would not only restrict monetary easing but could result in policy reversal during the next year in our opinion.

#### **Equities Market Performance Review and Outlook**

During the month, local bourse witnessed extremely thin activity with average volumes and traded values at decade lows. The market also remained under pressure and KSE-100 index closed the month down by about 2.8% to 11,533 level. Bleak outlook in Euro Zone along with signs of dawdling growth in leading economies caused significant declines in major International stock markets with sizeable portfolio outflows. Despite strained Pak-US relations and deteriorating macroeconomic outlook, local bourse has been relatively resilient and has slipped marginally until now.

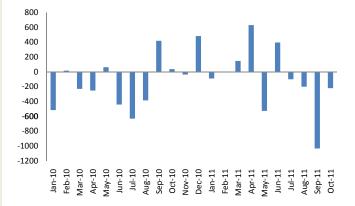
We think the vulnerability on external account, conflict with NATO forces and international market volatility may affect market sentiments particularly in the absence of any progress on IMF program, flows from the US and other donor agencies. However, strong earnings growth, high dividend yield and relatively cheaper valuations warrant decent returns for long term investors in our opinion.

#### Money Market Performance Review and Outlook

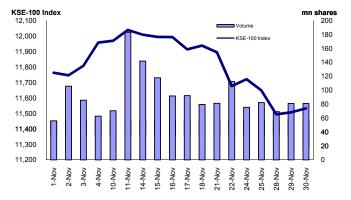
The short-end money market rates remained on the higher side during the month owing to tight liquidity position in the system where the SBP had continued to calm the market down through regular OMO (injections). A major reason behind tight liquidity has been a sizeable reduction in Net Foreign Assets (NFA), due to deteriorating BOP position, which has gradually taken the outstanding OMO (injection) amount to staggering Rs. 340 billion. 1 Year PKRV remained largely flattish on a MoM basis as the market remained clueless on Nov'11 MPS outcome – which eventually turned out to be status-quo amid deteriorating macroeconomic indicators.

In the absence of foreign flows, the government has to resort to domestic sources for its fiscal funding which would continue to crowd out private credit, which is also evident by the funding profile of 1Q FY12. We feel that in the absence of fresh liquidity creation through either higher borrowing from central bank or foreign flows, money markets may continue to be pressured for liquidity. The policy makers will have to be precise and have clear cut policy. A relaxed monetary policy, with potentially negative growth in Net Foreign Assets may add to government borrowing from central bank which has so far been camouflaged by open market operations, and cause an inflationary spiral which could be difficult to control.

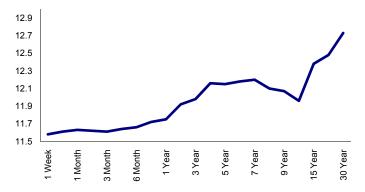
Monthly Trends in Current Account (US\$ Million)



#### KSE During November 2011









# MCB Dynamic Cash Fund November 30, 2011 NAV - PKR 102.7442



#### Investment Objective

To provide an attractive return to short term investors or investors with a very low appetite for risk while taking into account capital security and liquidity considerations.

## General Information

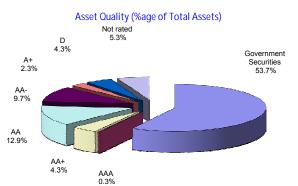
Fund Type Category Asset Manager Rating Stability Rating **Risk Profile** Launch Date Fund Manager Trustee Auditor Management Fee Front / Back end Load Min. Subscription Growth Units Cash Dividend Units Income Units Listing Benchmark Pricing Mechanism Dealing Days Cut Off Timing Leverage

An Open End Scheme Income Scheme (SECP categorization in process) AM2 (AM Two) with Positive Outlook by PACRA A+(f) by PACRA Low 1-Mar-07 Kashif Rafi Central Depository Company of Pakistan Limited M. Yousuf Adil Saleem & Co. Chartered Accountants 1.5% p.a. 1.5% / 0% PKR 5,000 PKR 5,000

PKR 100,000 Lahore Stock Exchange 1 Month KIBOR Forward Monday - Friday Mon-Fri (9:00AM to 4:30 PM) Nil

#### Top 10 TFC Holdings (%age of Total Assets)

United Bank Limited (14-Feb-2008)	6.4%
Maple Leaf Cement Factory Limited (03-Dec-2007)	3.7%
Askari Bank Limited (18-Nov-2009)	2.1%
Jahangir Siddiqui Company Limited (04-Jul-2007)	2.1%
Bank Al-Falah Limited (02-Dec-2009)	1.7%
United Bank Limited (08-Sept-2006)	1.3%
Bank Al-Falah Limited (23-Nov-2004)	1.3%
NIB Bank Limited (05-Mar-2008)	1.2%
Askari Bank Limited (04-Feb-2005)	1.1%
Allied Bank Limited (06-Dec-2006)	1.1%



### Manager's Comment

During the month, the fund generated an annualized return of 10.2% as against its benchmark return of 11.8%. The fund reduced its exposure towards Treasury Bills to around 18%, as it diverted some of the portion towards PIBs to the tune of around 4%. The fund exposure towards GoP Ijarah Sukuk and TDRs went up to around 30% and 7% respectively, while TFCs exposure went down to around 27% at month-end.

We believe that the fund's exposure towards good quality TFCs along with well-timed accumulation of Government papers should contribute towards decent returns going forward.

Performance Information (%)	MCB DCF	Benchmark
Year to Date Return (Annualized)	11.4	12.8
Month to Date Return (Annualized)	10.2	11.8
Since inception (CAGR) **	10.8	11.8
**One off hit of 4% due to SECP directive on TFCs' portfolio		
Adjustment of accumulated WWF since July 1, 2008		

Asset Allocation (%age of Total Assets)	Nov-11	Oct-11
Cash	6.9%	8.2%
Term Deposits with Banks	7.2%	5.7%
PIBs	3.6%	0.1%
TFCs	27.1%	28.9%
National Saving Bonds	1.6%	1.7%
GOP Ijara Sukuk	30.1%	27.2%
T-Bills	18.4%	24.6%
Others including receivables	5.1%	3.6%

Fund Facts / Technical Information	
NAV per Unit (PKR)	102.7442
Net Assets (PKR M)	5,492
Weighted average time to maturity (Years)	2.4
Duration (Years)	2.1
Sharpe Measure*	0.02
Correlation*	-0.3%
Standard Deviation	0.13
Alpha*	0.31%
*as against benchmark	

#### Members of the Investment Committee

Yasir Qadri	Chief Executive Officer
Kashif Rafi	Fund Manager
Muhammad Asim, CFA	Fund Manager
Syed Akbar Ali, CFA	Senior Research Analyst
Mohsin Pervaiz	Senior Research Analyst

MUFAP's Recommended Format.

#### Details of non-compliant investments with the investment criteria of assigned category (securities below investment grade - Rs. in millions)

Name & Type of Non-Compliant Investment	Outstanding face value	Value of investment before provision	Provision held, if any	Value of investment after provision	% of Net Assets	% of Gross Assets
Maple Leaf Cement Factory Limited - Sukuk	354.47	216.93	10.63	206.30	3.76%	3.70%
Maple Leaf Cement Factory Limited - Sukuk II	13.31	9.35	-	9.35	0.17%	0.17%
Saudi Pak Leasing Company Limited - TFC	33.31	21.54	-	21.54	0.39%	0.39%
Security Leasing Corporation Limited - Sukuk	9.12	6.38	-	6.38	0.12%	0.11%
Security Leasing Corporation Limited - TFC	10.94	7.62	-	7.62	0.14%	0.14%
New Allied Electronics Industries - TFC	21.98	21.98	21.98	-	0.00%	0.00%
New Allied Electronics Industries - Sukuk	35.23	35.23	35.23	0.00	0.00%	0.00%

DISCLAIMER

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based

prices of units and any dividends/returns thereon are dependant on forces and factors affecting the financial markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results

## Pakistan Income Fund November 30, 2011

# NAV - PKR 53.01



#### Investment Objective

The objective of the Fund is to deliver returns primarily from debt and fixed income investments without taking excessive risk.

#### General Information

Fund Type Category Asset Manager Rating Stability Rating Risk Profile Launch Date Fund Manager Trustee Auditor Management Fee Front / Back end Load Min. Subscription

Listing Benchmark Pricing Mechanism Dealing Days Cut Off Timing

Leverage

An Open End Scheme Income Scheme AM2 (AM Two ) with Positive Outlook by PACRA AA-(f) by (PACRA) Low 11-Mar-2002 Umair Khan Central Depository Company of Pakistan Limited KPMG Taseer Hadi & Co., Chartered Accountants 1.5% p.a. 1.35%/0% PKR 5,000 PKR 10,000,000 PIF PIF-CD Karachi Stock Exchange 75% of 6M KIBOR + 25% of 3M PKRV Forward Monday - Friday Mon-Fri (9:00AM to 5:00 PM) Nil

Top 10 TFC Holdings (%age of Total Assets)	
Engro Fertilizer Limited - Perpetual (18-Mar-08)	6.8%
Bank Al-Habib Limited (30-Jun-11)	4.6%
United Bank Limited (08-Sep-06)	4.5%
Askari Bank Limited (04-Feb-05)	4.1%
Bank Al-Falah Limited(Floating) (02-Dec-09)	2.1%
Bank Alfalah Limited(Fixed) (02-Dec-09)	1.8%
Askari Bank Limited (18-Nov-09)	1.8%
Pace Pakistan Limited (15-Feb-08)	1.8%
KASB Securities (27-Jun-07)	1.7%
Bank Al-Habib Limited (07-Feb-07)	1.6%



## Manager's Comment

During the month, the fund generated an annualized return of 6.2% as against its benchmark return of 9.2%. During the month, the fund kept its exposure largely unchanged in GoP Ijarah Sukuk at around 32% while reducing its exposure towards Treasury Bills to around 22%. The fund's exposure has reduced marginally towards TFCs to the tune of around 35% at month-end.

We believe that the fund's exposure towards good quality TFCs along with well-timed accumulation of Government papers should contribute towards decent returns going forward.

Performance Information (%)	PIF	Benchmark
Year to Date Return (Annualized)	8.6	11.2
Month to Date Return (Annualized)	6.2	9.2
Since inception (CAGR)	10.6	8.7

Asset Allocation (%age of Total Assets)	Nov-11	Oct-11
Cash	2.6%	1.5%
TFCs	34.7%	35.5%
GOP Ijara Sukuk	31.6%	31.8%
T-Bills	22.1%	27.2%
PIB	5.8%	0.0%
Others including receivables	3.2%	4.0%

Fund Facts / Technical Information	
NAV per Unit (PKR)	53.01
Net Assets (PKR M)	1,702
Weighted average time to maturity (Years)	2.8
Duration (Years)	2.5
Sharpe Measure*	-0.03
Correlation*	-0.5%
Standard Deviation	2.6
Alpha	-6.3%

#### Members of the Investment Committee

Yasir Qadri	Chief Executive Officer
Kashif Rafi	Fund Manager
Muhammad Asim, CFA	Fund Manager
Syed Akbar Ali, CFA	Senior Research Analyst
Mohsin Pervaiz	Senior Research Analyst
Umair Khan	Research Analyst

## Details of non-compilant investments with the investment criticina or assigned category (securities below investment grade - its. In miniofis)

Name & Type of Non-Compliant Investment	Outstanding face value	Value of investment before provision	Provision held, if any	Value of investment after provision	% of Net Assets	% of Gross Assets
Maple Leaf Cement Limited Sukuk	9.99	5.81	-	5.81	0.34%	0.34%
Pace Pakistan Limited TFC	49.93	29.96	-	29.96	1.76%	1.75%
Maple Leaf Cement Limited Sukuk-II	0.38	0.26	-	0.26	0.02%	0.02%
Telecard Limited- TFC	26.07	15.18	6.43	8.75	0.51%	0.51%
Escorts Investment bank Limited-TFC	4.52	3.33	-	3.33	0.20%	0.19%

DISCLAIMER

# MCB Islamic Income Fund November 30, 2011 NAV - PKR 104.848



#### General Information

Found Toma	An Open End Scheme	
Fund Type	•	Cabaara
Category	Shariah Compliant (Islamic)Income	
Asset Manager Rating	AM2 (AM Two) with Positive Outloo	ok by PACRA
Stability Rating	Not Rated	
Risk Profile	Low	
Launch Date	20-June-2011	
Fund Manager	Syed Akbar Ali, CFA	
Trustee	Central Depository Company of Pak	istan Limited
Auditor	A. F. Ferguson & Co., Chartere	d Accountants
Management Fee	10% of Gross Earnings subject to mi	nimum fee of 0.25% of average
	daily Net Assets	3
Front end load	Class "A" 1.5%, Class "B" 0%	
Back end Load	Class "A" 0%.	
	Class "B" Units:	
1.5% on redemption in the 1st year from the date of i		rom the date of investment.
	1.0% on redemption in the 2nd year	
	0.0% on redemption after completion	
	Investment	
Min. Subscription	Growth Units	PKR 500
	Income Units	PKR 100.000
	Cash Dividend Units	PKR 500
Listing		1111000
Benchmark		hed three-month profit rates of
Pricing Mechanism		
Dealing Days		
Cut Off Timing		
Leverage		
Benchmark Pricing Mechanism Dealing Days Cut Off Timing	Lahore Stock Exchange Average of the most recently publis three Islamic Banks rated A and abo Forward Monday - Friday Mon-Fri (9:00AM to 4:30 PM) Nil	

Fund Facts / Technical Information	
NAV per Unit (PKR)	104.848
Net Assets (PKR M)	492
Weighted average time to maturity (Years)	1.49
Sharpe Measure	0.43
Correlation	-0.21%
Standard Deviation	0.05
Alpha	1.96%

## Investment Objective

To generate superior risk adjusted returns by investing in short, medium and long-term Shariah Compliant Fixed income instruments.

#### Manager's Comment

During the month, the fund generated an annualized return of 9.6% as against its benchmark return of 5.4%, a significant out-performance of 4.2% over its benchmark. The fund has been maintaining its exposure in GoP Ijarah Sukuk (GIS) at higher levels, which has been kept largely unchanged at around 69% at monthend while around 30% was kept in bank deposits.

We believe that well-timed accumulation of GoP Ijarah Sukuk should contribute towards healthy fund returns going forward, while the fund would remain cognizant of the changes in the macroeconomic environment in order to deploy assets efficiently in shariah compliant instruments.

Asset Allocation (%age of Total Assets)	Nov-11	Oct-11
Cash	29.9%	25.1%
GoP Ijara Sukuk	69.1%	69.7%
Others including receivables	1.0%	5.2%

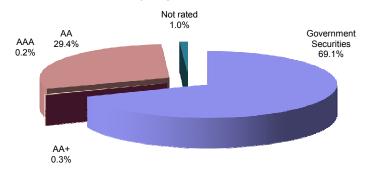
Performance Information (%)	MCB IIF	Benchmark
Year to Date Return	11.6	6.0
Month to Date Return	9.6	5.4
Since inception	11.6	6.1

#### Members of the Investment Committee

DISCLAIMER

Chief Executive Officer
Fund Manager
Fund Manager
Senior Research Analyst
Senior Research Analyst

## Asset Quality (%age of Total Assets)



MUFAP's Recommended Format.

## Pakistan Income Enhancement Fund November 30, 2011 NAV - PKR 52.09

#### Investment Objective

The objective of the Fund is to deliver returns from aggresive investment strategy in the debt and fixed income markets.

An Open End Scheme

I ow

28-Aug-2008 Umair Khan

1.5% p.a. 1.35%/0%

Forward

Nil

A----PKR 5,000 B----PKR 10,000,000

Islamabad Stock Exchange

Monday - Friday Mon-Fri (9:00AM to 5:00 PM)

Aggressive Fixed Income Scheme AM2 (AM Two ) with Positive Outlook by PACRA AA-(f) by (PACRA)

Central Depository Company of Pakistan Limited

A. F. Ferguson & Co., Chartered Accountants

90% of 12 M KIBOR + 10% of 3M PKRV

## Manager's Comment

During the month, the fund generated an annualized return of 9.6% as against its benchmark return of 8.5%.

The fund marginally reduced its TFCs exposure to around 42% while its exposure towards Treasury Bills went down to around 11% at month-end. The fund has realized some of its exposure within GOP Ijarah Sukuk and its exposure at month-end has gone down to around 31%.

Performance Information (%)	PIEF	Benchmark
Year to Date Return (Annualized)	9.9	13.1
Month to Date Return (Annualized)	9.6	8.5
Since inception (CAGR)	14.3	12.8
	1110	1210

Asset Allocation (%age of Total Assets)	Nov-11	Oct-11
Cash	6.7%	0.7%
PIBs	7.3%	0.0%
TFCs	41.8%	43.3%
GOP Ijara Sukuk	30.9%	37.7%
T-Bills	10.9%	14.0%
Others including receivables	2.4%	4.3%

Fund Facts / Technical Information	
NAV per Unit (PKR)	52.14
Net Assets (PKR M)	1,293
Weighted average time to maturity (Years)	3.5
Duration (Years)	3.1
Sharpe Measure*	0.06
Correlation*	15.1%
Standard Deviation	0.14
Alpha	0.34%
*as against benchmark	

#### Members of the Investment Committee

Yasir Qadri	Chief Executive Officer
Kashif Rafi	Fund Manager
Muhammad Asim, CFA	Fund Manager
Syed Akbar Ali, CFA	Senior Research Analyst
Mohsin Pervaiz	Senior Research Analyst
Umair Khan	Research Analyst

#### General Information

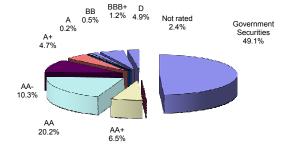
Fund Type Category Asset Manager Rating Stability Rating Risk Profile Launch Date Fund Manager Trustee Auditor Management Fee Front / Back end Load Min. Subscription

Listing Benchmark Pricing Mechanism Dealing Days Cut Off Timing Leverage

#### Top 10 TFC Holdings (%age of Total Assets)

rop to the therainings (hauge of herain boots)	
Engro Fertilizer Limited (18-Mar-08)	8.1%
Bank Al-Habib Limited (30-Jun-11)	5.9%
Bank Alfalah Limited-Floating (02-Dec-09)	4.1%
Pace Pakistan Limited (15-Feb-08)	3.3%
NIB Bank Limited (05-Mar-08)	2.7%
Bank Alfalah Limited-Fixed (02-Dec-09)	2.3%
Askari Bank Limited (31-Oct-05)	2.2%
KASB Securities (27-Jun-07)	2.0%
Bank Al-Habib Limited (07-Feb-07)	1.9%
United Bank Limited (14-Feb-08)	1.8%

#### Asset Quality (%age of Total Assets)



#### MUFAP's Recommended Format.



# MetroBank-Pakistan Sovereign Fund November 30, 2011

An Open End Scheme

#### **General Information**

Fund Type Category Asset Manager Rating Stability Rating Risk Profile Launch Date Fund Manager Trustee Auditor Management Fee

Front / Back end Load Min. Subscription

Listing Benchmark Pricing Mechanism Dealing Days Cut Off Timing Leverage

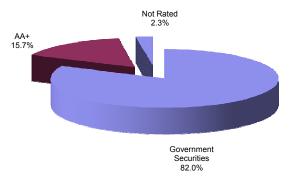
Income Scheme AM2 (AM Two) with Positive Outlook by PACRA AA(f) by PACRA Low to Moderate 1-Mar-2003 Kashif Rafi Central Depository Company of Pakistan Limited A. F. Ferguson & Co., Chartered Accountants Lower of 10% of Operating Revenue or 1.5% of average daily net assets subject to minimum fee of 0.5% of average daily Net Assets 0.1%/0% MSF-Perpetual 100 units MSF-12/12 100 units Islamabad Stock Exchange 6 M PKRV Forward Monday - Friday Mon-Fri (9:00AM to 5:00 PM) Nil

Fund Facts / Technical Information	MSF- Perpetual
NAV per Unit (PKR)	50.98
Net Assets (PKR M)	6,758
Weighted average time to maturity (Days)	416
Duration (Years)	317
Sharpe Measure*	-2.2%
Correlation	0.00
Standard Deviation	198.96%
Alpha	-0.85%

#### Members of the Investment Committee

Yasir Qadri	Chief Executive Officer
Kashif Rafi	Fund Manager
Muhammad Asim, CFA	Fund Manager
Syed Akbar Ali, CFA	Senior Research Analyst
Mohsin Pervaiz	Senior Research Analyst

## Asset Quality (%age of Total Assets)





#### Investment Objective

The objective of the fund is to deliver income primarily from investment in Government securities.

#### Manager's Comment

During the month, the fund generated an annualized return of 9.9% as against its benchmark return of 9.2%. The fund's exposure towards T-Bills at month-end was reduced to a level of 70.2% as the fund diverted some its portion towards PIBs to the tune of 8.8%. Considering the current monetary scenario, the fund continued to keep its portfolio WAM at higher levels with a month-end level of 416 days.

The fund would remain vigilant towards changes in macroeconomic environment with a view of exploiting attractive opportunities in government papers.

	MSF-Perpetual	
Asset Allocation (%age of Total Assets)	Nov-11	Oct-11
Cash	15.7%	7.1%
T-Bills	70.2%	86.9%
MSF 12/12 Sub-Fund	1.6%	2.0%
GOP Ijara sukuk	3.0%	3.7%
PIBs	8.8%	0.0%
Others including Receivables	0.7%	0.3%
Performance Information (%)	MSF-Perpetual	Benchmark
Year to Date Return (Annualized)	13.7	11.5
Month to Date Return (Annualized)	9.9	9.2
Since inception (CAGR)	6.1	8.8
Performance Information (%)	N	/ISF 12/12 Sub Fund
Year to Date Return (Annualized)		15.1
Month to Date Return (Annualized)		9.4
Since inception (CAGR)		7.2
Nav Per Unit (PKR)		49.46
Net Assets (PKR M)		278

#### MUFAP's Recommended Format

DISCLAIMER

# MCB Cash Management Optimizer November 30, 2011 NAV - PKR 102.0815

An Open End Scheme

Money Market Scheme

10% of Gross earnings

Lahore Stock Exchange

scheduled banks, net of expenses

Mon-Fri (9:00AM to 4:30 PM)

AA+(f) by PACRA

Low

0%

1-Oct-09

Kashif Rafi

PKR 5,000

PKR 5,000

Backward

Nil

Monday - Friday

PKR 100,000

AM2 (AM Two) with Positive Outlook by PACRA

Central Depository Company of Pakistan Limited

A. F. Ferguson & Co. , Chartered Accountants

Avg. 3 Month deposit rates of AA and above rated

November 30, 2011

**General Information** 



#### Investment Objective

To provide unit-holders competitive returns from a low risk portfolio of short duration assets while maintaining high liquidity.

#### Manager's Comment

Asset Allocation (%age of Total Assets)

Cash

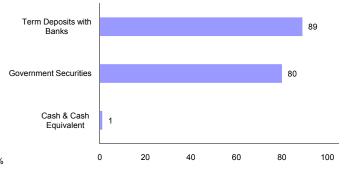
During the month, the fund's exposure in Government papers remained largely unchanged at around 93% at month-end. The fund's exposure towards TDRs has also remained unchanged at around 4% at month-end. Due to the prevailing monetary scenario, the fund has kept its portfolio WAM at mid to higher levels with a month-end level of 78 days.

The fund would remain vigilant towards the changes in key macroeconomic variables and would adjust its portfolio WAM accordingly.

Fund Facts / Technical Information	MCB CMOP	Benchmark
NAV per Unit (PKR)	102.0815	
Net Assets (PKR M)	10,731	
Weighted average time to maturity (Days)	78	
Sharpe Measure*	0.22	-2.07
Correlation*	-23%	-1%
Standard Deviation	0.023	0.002
Alpha*	0.64%	-1.57%
*as against 3 month PKRV net of expenses		

Term Deposits with Banks	3.8%	3.8%
T-Bills	93.2%	92.9%
Others including receivables	-2.7%	0.2%
Performance Information (%)	MCB CMOP	Benchmark
Year to Date Return (Annualized)	12.0	6.0
Month to Date Return (Annualized)	10.2	6.7
Since inception (CAGR)*	11.5	5.9

#### Asset-wise Maturity (No. of Days)



#### 

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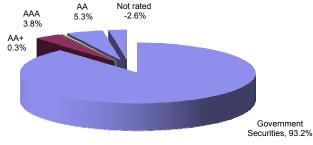
Fund Type Category Asset Manager Rating Stability Rating **Risk Profile** Launch Date Fund Manager Trustee Auditor Management Fee Front / Back end Load Min. Subscription Growth Units Cash Dividend Units Income Units Listing Benchmark

Pricing Mechanism Dealing Days Cut Off Timing Leverage

Members of the Investment Committee

Yasir Qadri	Chief Executive Officer
Kashif Rafi	Fund Manager
Muhammad Asim, CFA	Fund Manager
Syed Akbar Ali, CFA	Senior Research Analyst
Mohsin Pervaiz	Senior Research Analyst

# Asset Quality (%age of Total Assets)



#### MUFAP's Recommended Format.

Nov-11

5.7%

Oct-11

3.1%

#### Pakistan Cash Management Fund November 30, 2011 NAV - PKR 50.3189



#### **General Information**

Fund Type An Open End Scheme Money Market Scheme Category AM2 (AM Two) with Positive Outlook by PACRA Asset Manager Rating AAA(f) by PACRA Stability Rating **Risk Profile** Low 20-March-2008 Launch Date Umair Khan Fund Manager Habib Metropolitan Bank Limited Trustee Auditor A. F. Ferguson & Co., Chartered Accountants Management Fee 10% of Gross Earnings subject to minimum fee of 0.25% of average daily Net Assets Front / Back end Load 0% / 0.1% if redeemed within 3 days & if converted within 30 days Min. Subscription PKR 5,000 А PKR 10,000,000 B Islamabad Stock Exchange Listing Benchmark 3-Month T-Bill return Pricing Mechanism Backward Dealing Days Monday - Friday Cut Off Timing Mon-Fri (9:00AM to 5:00 PM) Leverage Nil

## Investment Objective

The Fund aims to deliver regular income and provide high level of liquidity, primarily, from short duration government securities investments.

#### Manager's Comment

During the month, the fund's exposure towards Treasury Bills was reduced to around 94%, while its exposure to bank deposits went up to around 6%. Due to the prevalent monetary scenario, the fund continued to keep its portfolio WAM at midhigher levels and has been maintained at 47 days as of month-end.

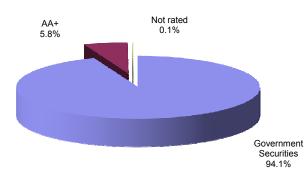
The fund would remain vigilant towards the changes in key macroeconomic variables and would continue to exploit attractive opportunities in the market.

Fund Facts / Technical Information	PCF	Benchmark
NAV per Unit (PKR)	50.3189	
Net Assets (PKR M)	1,876	
Weighted average time to maturity (Days)	47	
Sharpe Measure*	0.02	0.07
Correlation*	53.9%	
Standard Deviation	0.02	0.03
Alpha*	-0.15%	
*as against 3 month PKRV net of expenses	5	

#### Members of the Investment Committee

Yasir Qadri	Chief Executive Officer
Kashif Rafi	Fund Manager
Muhammad Asim, CFA	Fund Manager
Syed Akbar Ali, CFA	Senior Research Analyst
Mohsin Pervaiz	Senior Research Analyst
Umair Khan	Research Analyst

## Asset Quality (%age of Total Assets)



#### Asset Allocation (%age of Total Assets) Nov-11 Oct-11 Cash 5.8% 3.0% T-Bills 94.1% 96.8% Others including receivables 0.1% 0.2%

Performance Information (%)	PCF	Benchmark
Year to Date Return (Annualized)	11.9	10.4
Month to Date Return (Annualized)	10.3	9.1
Since inception (CAGR)	11.6	12.1

# Asset-wise Maturity (No. of Days) 50 **Government Securities** Cash & Cash 1 Equivalent

20

0

10

MUEAP's Recommended Format

40

50

60

30

#### DISCLAIMER

#### **Pakistan Capital Protected Fund-Fixed Income Securities** November 30, 2011 NAV - PKR 10.44



#### Investment Objective

The objective of the Fund is to provide 100% capital protection (net of front -end load) and maximise the returns by investing in Fixed Income, Money and Debt market instruments.

## General Information

Fund Type Category Asset Manager Rating	An Open End Scheme Capital Protected Scheme AM2 (AM Two ) with Positive Outlook by PACRA
Stability Rating	Not Applicable
Risk Profile	Low
Launch Date	16-Feb-2010
Fund Manager	Zaid Hidayatullah
Trustee	MCB Financials Service (Pvt) Limited
Auditor	KPMG Taseer Hadi & Co., Chartered Accountants
Management Fee	1.5% per annum
Front end Load	3%
Back end Load	5% of NAV per unit in 1st year
	4% of NAV per unit in 2nd year
	3% of NAV per unit in 3rd year
Min. Subscription	PKR 5,000
Listing	Islamabad Stock Exchange
Benchmark	Average PKRV Yield (for 2.5 years) + 200 basis points (For investment Segment only)
Pricing Mechanism	Forward
Dealing Days	Monday - Friday
Cut Off Timing	Mon-Fri (9:00AM to 5:00 PM)
Leverage	Nil

# Top TFC Holdings (%age of Total Assets)

Not rated 14.5%

BBB+

3.8%

BB 1.8%

AA-1.0%

Pak Electron Limited (28-Sep-2007)	3.8%
Escorts Investment Bank Limited(15-Mar-07)	1.8%
Bank Al-Falah Limited(02-Dec-2009)	1.0%

Asset Quality (%age of Total Assets)

AA+ 70.2%

Government

Securities 8.7%

### Manager's Comment

During the month, the fund generated an annualized return of 8.2% as against its benchmark return of 10.6%.

Allocation-wise, the fund kept its allocation to around 66% in TDRs, while its exposure towards Treasury Bills and TFCs largely remained unchanged at around 9% and 7% respectively at month-end.

Performance Information (%)	PCPF-FIS	Benchmark
Year to Date Return (Annualized)	6.1	12.8
Month to Date Return (Annualized)	8.2	10.6
Since inception (CAGR)	9.3	11.3

Asset Allocation (%age of Total Assets)	Nov-11	Oct-11
Cash	4.7%	4.9%
Term Deposits with Banks	65.5%	66.0%
Commercial Papers	0.0%	0.0%
TFCs	6.6%	6.6%
T-Bills	8.7%	8.6%
Others including receivables	14.5%	13.9%

Fund Facts / Technical Information	PCPF-FIS	Benchmark
NAV per Unit (PKR)	10.44	
Net Assets (PKR M)	239	
Sharpe Measure	-0.05	0.22
Correlation	12.0%	
Standard Deviation	0.12	0.03
Alpha	1.3%	

Members of the Investment Committee	
Yasir Qadri	Chief Executive Officer
Kashif Rafi	Fund Manager
Muhammad Asim, CFA	Fund Manager
Syed Akbar Ali, CFA	Senior Research Analyst
Mohsin Pervaiz	Senior Research Analyst
Zaid Hidayatullah	Research Analyst

#### DISCLAIMER

MUFAP's Recommended Format

# **MCB Dynamic Allocation Fund** NAV - PKR 68.8062

An Open End Scheme

Not applicable

M.Asim, CFA

1.5% p.a.

3% / 0%

PKR 5,000

Forward

Nil

Monday - Friday

Lahore Stock Exchange

Proposed, SECP's approval pending

Mon-Fri (9:00AM to 4:30 PM)

Moderate to High 17-Mar-08

Asset Allocation Scheme (SECP categorization in process)

AM2 (AM Two) with Positive Outlook by PACRA

Central Depository Company of Pakistan Limited

A. F. Ferguson & Co., Chartered Accountants

November 30, 2011

General Information

Asset Manager Rating

Stability Rating

**Risk Profile** 

Launch Date

Trustee Auditor

Listing

Benchmark

Leverage

Fund Manager

Management Fee

Min. Subscription

Pricing Mechanism

Dealing Days Cut Off Timing

Front / Back end Load

Fund Type

Category



#### Investment Objective

MCB Dynamic Allocation Fund is an asset allocation fund and its objective is to aim at providing a high absolute return by investing in equity and debt markets.

#### Manager's Comment

During the month, equity exposure has been reduced from 55% to around 51% amid concerns over deteriorating macroeconomic indicators and geopolitical scenario. The fund, however, increased its exposure in Oil & Gas sector on the back of attractive valuation of selected scrips, while reducing exposure within Chemical sector due to reduction in urea prices by Rs. 100 per bag.

On the fixed income side, TFC allocations were marginally reduced to around 12.5% while GoP Ijarah Sukuk allocations marginally went up to 15.5% at month-end.

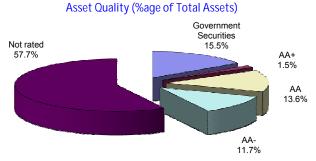
Fund Facts / Technical Information	MCB DAF
NAV per Unit (PKR)	68.8062
Net Assets (PKR M)	321
Sharp Measure*	-0.05
Beta**	0.44
Max draw up	83.0%
Max draw down	-48.6%
Standard Deviation	0.8
Alpha	0.01%
*as against 3 Year PIB, ** against KSE 30	

Performance Information (%)	MCB DAF
Year to Date Return	-1.5%
Month to Date Return	-2.3%
Since inception*	-6.9%
*Adjustment of accumulated WWF since July 1, 2008	

Benchmark is proposed to SECP and is currently under consideration of SECP

## Members of the Investment Committee

Chief Executive Officer
Fund Manager
Fund Manager
Senior Research Analyst
Senior Research Analyst

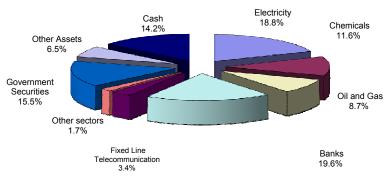


#### Asset Allocation (%age of Total Assets) Oct-11 Nov-11 14.2% 2.7% Cash **T-Bills** 0.0% 0.0% TFCs 12.5% 13.1% GoP Ijara Sukuk 15.5% 15.1% Stocks / Equities 51.3% 55.2% Spread Transactions 0.0% 0.0% Others including receivables 6.5% 13.9%

## Top 10 Holdings (%age of Total Assets)

Hub Power Company Limited	Equity	9.3%
Askari Bank Limited	TFC	8.0%
Fauji Fertilizer Company Limited	Equity	7.6%
Kott Addu Power Company Limited	Equity	5.4%
Pakistan Petroleum Limited	Equity	4.0%
Nishat Power Limited	Equity	3.5%
Pakistan Telecommunication Limited	Equity	3.4%
Pakistan State Oil Company Limited	Equity	3.2%
Engro Corporation Limited	Equity	2.6%
Meezan Bank Limited	Equity	2.3%

## Sector Allocation (%age of Total Assets)



MUFAP's Recommended Format.

#### DISCI AIMER

#### **Pakistan Capital Market Fund** November 30, 2011 NAV - PKR 7.28



#### **General Information**

Fund Type Category Asset Manager Rating Stability Rating	An Open End Scheme Balanced Scheme AM2 (AM Two) with Positive Outlook by PACRA Not Applicable
Risk Profile	Moderate to High
Launch Date	24-Jan-2004
Fund Manager	Mohsin Pervaiz
Trustee	Central Depository Company of Pakistan Limited
Auditor	A. F. Ferguson & Co. , Chartered Accountants
Management Fee	2.0% p.a.
Front / Back end Load	2.0% / 0%
Min. Subscription	PCM PKR 5,000
	PCM-CD PKR 10,000,000
Listing	Karachi Stock Exchange, Lahore Stock Exchange & Islamabad
-	Stock Exchange
Benchmark	50% KSE 100 Index + 50% 1 Year T-Bill
Pricing Mechanism	Forward
Dealing Days	Monday - Friday
Cut Off Timing	Mon-Fri (9:00 AM to 5:00 PM)
Leverage	Nil
3	

## Investment Objective

The objective of the Fund is to provide investors a mix of income and capital growth over medium to long term from equity and debt investments.

#### Manager's Comment

PCM delivered -2.5% return against benchmark return of -1.1%%. Allocation of equity portion was reduced from 66% to around 64% during the month. Sector-wise, allocations towards Oil & Gas, Chemical and Electricity sectors were increased, while exposures within Construction & Materials and Bank sectors were reduced during the period.

On the fixed income side, the fund exposure towards TFC and GoP Ijarah Sukuk remained largely unchanged at around 11.4% and 11.3% respectively.

Fund Facts / Technical Information	PCM	Benchmark
NAV per Unit (PKR)	7.28	
Net Assets (PKR M)	348	
Sharp Measure	0.02	0.02
Beta	0.92	
Max draw up	179.7%	137.0%
Max draw down	-44.7%	-46.2%
Standard Deviation	0.92	0.89
Alpha	0.66%	

Performance Information (%)	PCM	Benchmark
Year to Date Return	-2.4	-1.9
Month to Date Return	-2.5	-1.1
Since inception	143.6	131.8

#### Members of the Investment Committee

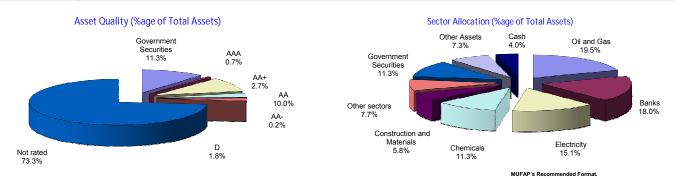
Yasir Qadri	Chief Executive Officer
Kashif Rafi	Fund Manager
Muhammad Asim, CFA	Fund Manager
Syed Akbar Ali, CFA	Senior Research Analyst
Mohsin Pervaiz	Senior Research Analyst

Asset Allocation (%age of Total Assets)	Nov-11	Oct-11
Cash	4.0%	2.3%
T-Bills	0.0%	0.0%
TFCs	11.4%	11.7%
Stocks / Equities	63.7%	65.6%
Preference Shares	2.3%	2.3%
GoP Ijara Sukuk	11.3%	10.9%
Others including receivables	7.3%	7.2%

Top to Holdings (%age of Total Assets)		
United Bank Limited (08-Sept-06)	TFC	9.7%
Hub Power Company Limited	Equity	9.0%
Fatima Fertilizer Company Limited	Equity	7.7%
Pakistan State Oil Company Limited	Equity	7.0%
Kot Addu Power Company Limited	Equity	5.4%
Pakistan Petroleum Limited	Equity	5.4%
Pakistan Oilfields Limited	Equity	5.3%
Allied Bank Limited	Equity	4.4%
Lucky Cement Limited	Equity	4.1%
Pakistan Telecommunication	Equity	2.8%

## Details of non-compliant investments with the investment criteria of assigned category (securities below investment grade - Rs. in millions)

	Outstanding race	value or investment	v	alue of investment after		
Name & Type of Non-Compliant			Provision held, if any		% of Net Assets	% of Gross Assets
Investment	value	before provision		provision		
Maple Leaf Cement Factory Limited - Sukuk	9.99	6.11	0.30	6.11	1.76%	1.71%
Maple Leaf Cement Factory Limited - Sukuk- II	0.38	0.26	-	0.26	0.08%	0.07%



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## Pakistan International Element Islamic Asset Allocation Fund November 30, 2011 NAV - PKR 37.3807



#### **General Information**

Fund Type Category Asset Manager Rating Stability Rating Risk Profile Launch Date Fund Manager Trustee Auditor Management Fee Front end Load Back end Load Min. Subscription Listing

Benchmark Pricing Mechanism

Dealing Days

Cut Off Timing

Leverage

An Open End Scheme Shariah Compliant Asset Allocation AM2 (AM Two) with Positive Outlook by PACRA Not Applicable Moderate to High 2-May-2006 Syed Akbar Ali, CFA Central Depository Company of Pakistan Limited A. F. Ferguson & Co., Chartered Accountants Typer A & B: 3% Type C & D: 2% Type A: 2% Type B,C & D: None Type A: None Type B,C& D: Yr 1:3%, Yr 2:2%, Yr 3:1% PKR 5,000 PKR 10,000,000 A & B C & D Karachi Stock Exchange, Lahore Stock Exchange, Islamabad Stock Exchange. 70% KMI-30 Index + 30% DJIM-World Index Forward Monday - Friday Mon-Fri (9:00 AM to 5:00 PM) Nil

#### Fund Facts / Technical Information PIEIF Benchmark NAV per Unit (PKR) 37 3807 Net Assets (PKR M) 300 Price to Earning (x) 5.8 6.2\* Dividend Yield (%) 9.7 7.9\* No. of Holdings 14 30\* 85.29 415.12\* Wt. Avg Mkt Cap (PKR Bn) Sharpe Measure -0.01 0.03 Beta 0.63 1.00 Correlation 81.9% 88.2% 188.2% Max draw up Max draw Down -28.9% -39.6% Standard Deviation 0.88 1.14 -1.44% Alpha \* KMI 30 Index

Performance Information (%)	PIEIF	Benchmark
Year to Date Return	-2.0	-0.7
Month to Date Return	-3.4	-3.5
Since inception	23.6	N/A

Chief Executive Officer

Senior Research Analyst

Senior Research Analyst

Fund Manager

Fund Manager

#### Investment Objective

The objective of the fund is to provide medium to long term capital appreciation through investing in Shariah compliant investments in Pakistan and Internationally  $\$ .

## Manager's Comment

The NAV of PIEIF declined by 3.4% as compared to its benchmark return of -3.5%. Overall equity exposure was remained largely unchanged at around 83.6%. The fund increased its exposure in Oil & Gas sector from 27% to 29% on the back of strong earnings outlook while reduced its exposure mainly within Chemicals and Construction & Materials sector during the month.

On the fixed income side, the fund re-built its exposure towards GOP Ijarah Sukuk to the tune of around 8.5%, while exposure towards corporate Sukuk remained unchanged at 1.9% at month-end.

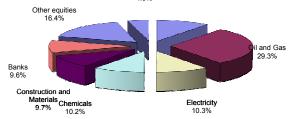
Asset Allocation (%age of Total Assets)	Nov-11	Oct-11
Cash	3.3%	11.1%
Stock /Equities	83.6%	84.1%
Sukuk	1.9%	1.8%
GOP Ijara Sukuk	8.5%	0.0%
Others including receivables	2.7%	3.0%

## Top 10 Holdings (%age of Total Assets)

Top to Holdings (Adge of Total Assets)		
Hub Power Company Limited	Equity	10.3%
Lucky Cement Limited	Equity	9.7%
Meezan Bank Limited	Equity	9.6%
Pakistan Telecommunication Limited	Equity	9.0%
Pakistan Petroleum Limited	Equity	8.6%
Fauji Fertilizer Company Limited	Equity	8.5%
Pakistan Oil Fields Limited	Equity	8.4%
Pakistan State Oil Company Limited	Equity	7.4%
Nishat Mills Limited	Equity	3.9%
Oil & Gas Development Company Limited	Equity	2.8%

#### Sector Allocation (%age of Total Assets) Cash & Other

Assets 4.0%



MUFAP's Recommended Format

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Yasir Qadri

Kashif Rafi

Muhammad Asim, CFA

Syed Akbar Ali, CFA

Mohsin Pervaiz

Members of the Investment Committee



#### **General Information**

Fund Type Category Asset Manager Rating Stability Rating Risk Profile Launch Date Fund Manager Trustee Auditor Management Fee Front / Back end Load Min. Subscription Listing Benchmark Pricing Mechanism Dealing Days Cut Off Timing Leverage

An Open End Scheme Equity Scheme (SECP categorization in process) AM2 (AM Two) with Positive Outlook by PACRA Not Applicable Moderate to High 1-Mar-07 M. Asim, CFA Central Depository Company of Pakistan Limited KPMG Taseer Hadi & Co., Chartered Accountants 3.0% p.a. 2.5% / 0% PKR 5,000 Lahore Stock Exchange KSE 30 Index Forward Monday - Friday Mon-Fri (9:00 AM to 4:30 PM) Nil

#### Investment Objective

MCB Dynamic Stock Fund is an equity fund and its objective is to provide long term capital appreciation.

#### Manager's Comment

DSF ended delivering -3.6% return vis-à-vis KSE30 index return of -3.9% during the month. The fund decreased its overall equity allocation to around 86.5% from previous 91.2%. The fund generally maintained sector allocations during the month except for Chemical and Construction & Materials sectors where exposure was reduced. However numerous changes were made in portfolio to cope with varying fundamentals of sectors and companies.

Out of major holdings LUCK, UBL, ENGRO, APL, PSO, OGDC, POL, PPL, KAPCO and HUBC outperformed KSE30 index.

Fund Facts / Technical Information	MCB DSF	KSE-30
NAV per Unit (PKR)	82.2337	
Net Assets (PKR M)	694	
Price to Earning (x)*	5.3	6.21
Dividend Yield (%)	9.7	8.84
No. of Holdings	26	30
Wt. Avg Mkt Cap (PKR Bn)	107.362	190.40
Sharpe Measure**	0.009	-0.025
Beta	0.77	1.00
Correlation	95.1%	
Max draw up	190.3%	181.7%
Max draw Down	-60.4%	-76.7%
Standard Deviation	1.33	1.64
Alpha	0.05%	
*prospective earnings, **as against 3 Year PIB		

Performance Information (%)	MCB DSF	Benchmark
Year to Date Return	-0.6	-6.8
Month to Date Return	-3.6	-3.9
Since inception*	56.8	-23.1
*Adjustment of accumulated WWF since July 1,2008	8	

Chief Executive Officer

Senior Research Analyst

Senior Research Analyst

Fund Manager

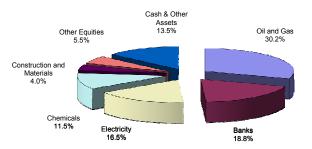
Fund Manager

Director Wealth Management

Asset Allocation (%age of Total Assets)	Nov-11	Oct-11
Stock / Equities	86.5%	91.2%
Cash	7.5%	4.8%
Others including receivables	6.0%	4.0%

Top 10 Equity Holdings (%age of Total Assets)	
Hub Power Company Limited	9.9%
Fauji Fertilizer Company Limited	8.5%
Pakistan Petroleum Limited	8.3%
Pakistan Oil Fields Limited	6.5%
Pakistan State Oil Company Limited	6.2%
Oil & Gas Development Company Limited	5.6%
MCB Bank Limited	4.2%
Pakistan Telecommunication Company Limited	4.2%
Lucky Cement Limited	4.0%
Kot Addu Power Company Limited	3.8%

#### Sector Allocation (%age of Total Assets)



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Yasir Qadri

Kashif Rafi

Ahsan Mehanti

Muhammad Asim, CFA

Syed Akbar Ali, CFA

Mohsin Pervaiz

Members of the Investment Committee

#### MUFAP's Recommended Format.

## **Pakistan Premier Fund** November 30, 2011

#### **General Information**

Fund Type Category Asset Manager Rating Stability Rating **Risk Profile** Launch Date Fund Manager Trustee Auditor Management Fee Front / Back end Load Min. Subscription Listing Benchmark Pricing Mechanism Dealing Days Cut Off Timing Leverage

An Open End Scheme Equity Scheme AM2 (AM Two) with Positive Outlook by PACRA Not Applicable Moderate to High 01-Jan-2003 M. Asim, CFA Central Depository Company of Pakistan Limited A. F. Ferguson & Co., Chartered Accountants 2.0% p.a. 2.0% / 0% PKR 5,000 Lahore Stock Exchange KSE 100 Index Forward Monday - Friday Mon-Fri (9:00 AM to 5:00 PM) Nil

NAV - PKR 9.02

Fund Facts / Technical Information	PPF	KSE-100
NAV per Unit (PKR)	9.02	
Net Assets (PKR M)	546	
Price to Earning (x)	5.0	5.9
Dividend Yield (%)	9.3	7.9
No. of Holdings	26	100
Wt. Avg Mkt Cap (PKR Bn)	6.0	2783.7
Sharpe Measure	0.05	0.03
Beta	0.28	1.00
Correlation	50.7%	
Max draw up	490.1%	553.4%
Max draw Down	-59.7%	-69.3%
Standard Deviation	1.4	2.5
Alpha	6.30%	

Year to Date Return -4.3 Month to Date Return -4.4	ark
Month to Date Beturn 4.4	-7.7
Month to Date Return -4.4	-2.8
Since inception 410.8 3	332.5

**Chief Executive Officer** 

Senior Research Analyst

Senior Research Analyst

Fund Manager

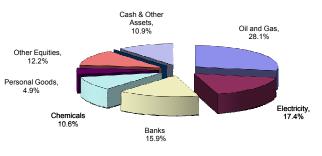
Fund Manager

Director Wealth Management

9.3	7.9	Others including receivables
26	100	
6.0	2783.7	Top 10 Equity Holdings (%age of Total Assets)
0.05	0.03	Hub Power Company Limited
0.28	1.00	Pakistan Oil Fields Limited
).7%		Allied Bank Limited
D.1%	553.4%	Pakistan Petroleum Limited
9.7%	-69.3%	Fauji Fertilizer Company Limited
14	2.5	Nichat Mills Limited

-69.3%	Fauji Fertilizer Company Limited
2.5	Nishat Mills Limited
	Pakistan State Oil Company Limited
	Attock Petroleum Limited
	Lucky Cement Limited
nchmark	Kot Addu Power Company

#### Sector Allocation (%age of Total Assets)



MUFAP's Recommended Format.

#### DISCLAIMER

Yasir Oadri

Kashif Rafi

Ahsan Mehanti

Muhammad Asim, CFA

Syed Akbar Ali, CFA

Mohsin Pervaiz

Members of the Investment Committee

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returns thereon are dependant on forces and factors affecting the financial markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results

allocations except for Chemical and General Industries sectors.
Out of major holdings HUBC, KAPCO, LUCK, APL, POL, PPL, PSO, PICT and ENGRO outperformed KSE100 index. Major contributors in the underperformance of the fund remained FFC, NPL, ABL, NBP and PTCL.

Asset Allocation (%age of Total Assets)	Nov-11	Oct-11
Stock / Equities	89.1%	90.1%
Cash	4.6%	5.5%
T-Bills	0.0%	0.0%
Others including receivables	6.4%	4.4%

Hub Power Company Limited	10.4%
Pakistan Oil Fields Limited	9.4%
Allied Bank Limited	8.8%
Pakistan Petroleum Limited	8.7%
Fauji Fertilizer Company Limited	8.4%
Nishat Mills Limited	4.9%
Pakistan State Oil Company Limited	4.9%
Attock Petroleum Limited	4.8%
Lucky Cement Limited	4.6%
Kot Addu Power Company	4.3%

#### Investment Objective

Manager's Comment

The objective of the fund is to provide investors long term capital appreciation from its investments in Pakistani equities.

PPFL underperformed the market by delivering -4.4% return vis-à-vis KSE100 index

return of -2.8%. The fund decreased its overall equity allocation from 90.1% to

around 89.1% at month-end. The fund generally maintained its sector and company





Fund Type Category Asset Manager Rating Stability Rating Risk Profile Launch Date Fund Manager Trustee

Auditor Management Fee Front / Back end Load Min. Subscription

Listing Benchmark Pricing Mechanism Dealing Days Cut Off Timing Leverage An Open End Scheme Equity Scheme AM2 (AM Two) with Positive Outlook by PACRA Not Applicable Moderate to High 11-Mar-2002 Syed Akbar Ali, CFA Central Depository Company of Pakistan I imited KPMG Taseer Hadi & Co., Chartered Accountants 2.0% p.a. 2.0% / 0% PSM PKR 5,000 PSM CD PKR 10,000,000 Karachi Stock Exchange KSE 100 Index Forward Monday - Friday Mon-Fri (9:00 AM to 5:00 PM) Nil



Nev 11

0.1.11

#### Investment Objective

The objective of the fund is to provide investors long term capital appreciation from its investment in Pakistani equities

#### Manager's Comment

Accest Allocation (9/ are of Total Accests)

During the month, the fund delivered -4.9% return as compared to its benchmark return of -2.8%. The fund reduced its overall equity allocation by around 1% during the month to around 89.4%. Many changes in sector and company allocations were made in response to changing sector and company fundamentals. Some of the major changes include increase in allocation in Banks and Oil & Gas sectors while reduction of exposure within Chemicals and General Industries.

Out of major holdings UBL, BAHL, POL, PPL, PSO, OGDC, APL, PICT, HUBC, KAPCO and ENGRO outperformed KSE100 index. Holdings that heavily underperformed the index and in which fund has high stake include FFC, ABL, PTCL, NPL and PKGS.

Fund Facts / Technical Information	PSM	KSE-100
NAV per Unit (PKR)	50.13	
Net Assets (PKR M)	952	
Price to Earning (x)	5.1	5.9
Dividend Yield (%)	9.7	7.9
No. of Holdings	31	100
Wt. Avg Mkt Cap (PKR Bn)	82.2	2,783.7
Sharpe Measure	0.05	0.04
Beta	0.72	1.0
Correlation	92.2%	
Max draw up	837.6%	926.2%
Max draw Down	-56.2%	-69.3%
Standard Deviation	1.2	1.5
Alpha	2.82%	
Performance Information (%)	PSM	Benchmark
Year to Date Return	-6.8	-7.7
Month to Date Return	-4.9	-2.8
Since inception	646.9	515.8

Chief Executive Officer

Senior Research Analyst

Senior Research Analyst

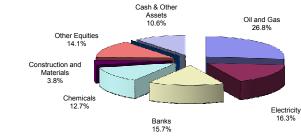
Fund Manager

Fund Manager

Director Wealth Management

Asset Allocation (%age of Total Assets)	Nov-11	Oct-11
Stock / Equities	89.4%	90.4%
Cash	4.0%	4.6%
T-Bills	0.0%	0.0%
Others including receivables	6.6%	5.0%
Top 10 Equity Holdings (%age of Total Assets)		
Hub Power Company Limited		10.2%
Pakistan Petroleum Limited		9.1%
Pakistan Oil Fields Limited		8.6%
Fauji Fertilizer Company Limited		8.2%
Allied Bank Limited		6.1%
Pakistan State Oil Company Limited		5.2%
Lucky Cement Limited		3.8%
Pakistan Telecomunication Company Limited		3.6%
Kott Addu Power Company Limited		3.4%
Bank Al-Habib Limited		2.7%

#### Sector Allocation (%age of Total Assets)



MUFAP's Recommended Form

#### DISCLAIMER

Yasir Qadri

Kashif Rafi

Ahsan Mehanti

Mohsin Pervaiz

Muhammad Asim, CFA

Syed Akbar Ali, CFA

Members of the Investment Committee

# Pakistan Strategic Allocation Fund November 30, 2011 NAV - PKR 8.16



#### **General Information**

Fund Type Category Asset Manager Rating Stability Rating Risk Profile Launch Date Fund Manager Trustee Auditor

Management Fee Front / Back end Load Min. Subscription Listing Benchmark Pricing Mechanism Dealing Days Cut Off Timing Leverage

An Open End Scheme Equity Scheme AM2 (AM Two) with Positive Outlook by PACRA Not Applicable Moderate to High 11-Sept-2004 Mohsin Pervaiz Central Depository Company of Pakistan Limited M. Yousuf Adil Saleem & Co., Chartered Accountants 2.0% p.a. 2.0% / 0% PKR 5,000 Karachi Stock Exchange KSE 100 Index Forward Monday - Friday Mon-Fri (9:00 AM to 5:00 PM) Nil

#### Investment Objective

The objective of the fund is to provide inverstors capital growth over medium to long term primarily from investment in more liquid Pakistani equities

#### Manager's Comment

PSAF delivered -3.2% return as compared to KSE100 return of -2.8%. Overall equity allocation of the fund was decreased from 76.1% to 74.3% during the month. Few changes were made in sector and company allocations. On sector level, allocations in Banks, Chemicals and General Industries were decreased while allocation in Oil and Gas sector was increased.

Out of major holdings HUBC, KAPCO, LUCK, APL, OGDC, POL, PPL, PSO and ENGRO outperformed KSE 100 index. ABL, NBP, PTCL, FFC and PKGS remained the major contributors in underperformance of the fund.

Fund Facts / Technical Information	PSAF	KSE-100
NAV per Unit (PKR)	8.16	
Net Assets (PKR M)	567	
Price to Earning (x)	5.2	5.9
Dividend Yield (%)	9.6	7.9
No. of Holdings	23	100
Wt. Avg Mkt Cap (PKR Bn)	95.36	2,783.74
Sharpe Measure	0.01	0.02
Beta	0.76	1.00
Correlation	90.6%	
Max draw up	146.1%	220.6%
Max draw Down	-60.1%	-69.3%
Standard Deviation	1.26	1.50
Alpha	0.54%	

Performance Information (%)	PSAF	Benchmark
Year to Date Return	-1.6	-7.7
Month to Date Return	-3.2	-2.8
Since inception	100.9	116.8

Chief Executive Officer

Senior Research Analyst

Senior Research Analyst

Fund Manager

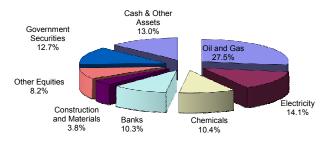
Fund Manager

Director Wealth Management

Asset Allocation (%age of Total Assets)	Nov-11	Oct-11
Stock / Equities	74.3%	76.1%
Cash	10.5%	9.0%
T-Bills	12.7%	12.1%
Others including receivables	2.5%	2.8%

Top 10 Equity Holdings (%age of Total Assets)	
Hub Power Company Limtied	9.7%
Pakistan Petroleum Limited	7.7%
Fauji Fertilizer Company Limited	7.5%
Pakistan State Oil Company Limited	6.9%
Pakistan Oil Fields Limited	5.9%
Allied Bank Limited	5.2%
Kott Addu Power Company Limited	4.4%
Lucky Cement Limited	3.8%
Oil & Gas Company Limited	3.6%
National Bank of Pakistan	3.5%

#### Sector Allocation (%age of Total Assets)



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Yasir Qadri

Kashif Rafi

Ahsan Mehanti

Muhammad Asim, CFA

Syed Akbar Ali, CFA

Mohsin Pervaiz

Members of the Investment Committee

MUFAP's Recommended Format.

# AH Dow Jones SAFE Pakistan Titans 15 Index Fund November 30, 2011 NAV - PKR 52.90



#### **General Information**

Fund Type Category Asset Manager Rating Stability Rating **Risk Profile** Launch Date Fund Manager Trustee Auditor Management Fee Front / Back end Load Min. Subscription Listing Benchmark Pricing Mechanism Dealing Days Cut Off Timing Leverage

An Open End Scheme Index Tracker Scheme AM2 (AM Two) with Positive Outlook by PACRA Not applicable High 14-Oct-2010 Junaid Khalid, FRM MCB Financial Services (Pvt) Limited KPMG Taseer Hadi & Co., Chartered Accountants 1% p.a. 2%/0% PKR 5,000 Karachi Stock Exchange Dow Jones SAFE Pakistan Titans 15 Index Forward Monday - Friday Mon-Fri (9:00AM to 1:00 PM) Nil

## Investment Objective

The Fund aims to provide investors with a total return that before expenses closely corresponds to the return of the Dow Jones SAFE Pakistan Titans 15 index by tracking the returns of Dow Jones SAFE Pakistan Titans 15 Index, thus providing exposure to the constituents of Dow Jones SAFE Pakistan Titans 15 Index in a single security.

#### Manager's Comment

AHDJ delivered -2.5% return as compared to benchmark return of -2.8%. Overall equity allocation at the end of November was 94.9% vis-à-vis 95.8% at the beginning of the month. Around 3.4% of total assets remained stuck in receivables which increased tracking error of the fund. Out of fund holdings UBL, OGDC and ENGRO delivered positive returns during the month.

Fund Facts / Technical Information	AHDJPF	Benchmark
NAV per Unit (PKR)	52.90	
Net Assets (PKR M)	114	
Price to Earning (%)	6.0	6.2
Dividend Yield (%)	9.0	8.7
Sharpe Measure	0.00	0.01
Beta	0.94	1
Correlation	97.4%	
Max draw up	22.1%	23.4%
Max draw Down	-14.7%	-14.90%
Standard Deviation	1.07	1.11
Alpha	-0.8%	

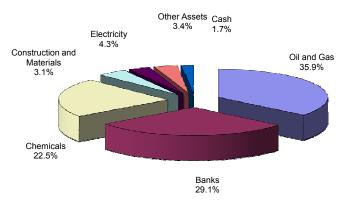
AHDJPF	Benchmark
-5.2	-5.4
-2.5	-2.8
10.0	13.2
	-5.2 -2.5

Members of the Investment Committee	
Yasir Qadri	Chief Executive Officer
Ahsan Mehanti	Director Wealth Management
Kashif Rafi	Fund Manager
Muhammad Asim, CFA	Fund Manager
Syed Akbar Ali, CFA	Senior Research Analyst
Mohsin Pervaiz	Senior Research Analyst
Junaid Khalid, FRM	Head of PD & ALM

Asset Allocation (%age of Total Assets)	Nov-11	Oct-11
Cash	1.7%	0.6%
Stocks / Equities	94.9%	95.8%
Others including receivables	3.4%	3.6%

Top 10 Equity Holdings (%age of Total Assets)	
MCB Bank Limited	17.7%
Oil & Gas Development Company Limited	16.3%
Fauji Fertilizer Company Limited	12.9%
Pakistan Petroleum Limited	8.1%
Pakistan Oilfields Limited	6.4%
Engro Corporation Limited	5.2%
Pakistan State Oil Company Limited	5.1%
Hub Power Company Limited	4.3%
Bank AL-Habib Limited	3.5%
Lucky Cement Limited	3.1%

## Sector Allocation (%age of Total Assets)



MUFAP's Recommended Format.

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# Pakistan Pension Fund November 30, 2011

#### **General Information**

Fund Type Category Asset Manager Rating Stability Rating Launch Date Fund Manager Trustee Auditor Management Fee Front / Back end Load Min. Subscription Pricing Mechanism Dealing Days Cut Off Timing Leverage An Open End Scheme Voluntary Pension Scheme AM2 (AM Two) with Positive Outlook by PACRA Not Applicable 29-June-2007 M. Asim, CFA Habib Metropolitan Bank Limited M. Yousuf Adil Saleem & Co., Chartered Accountants 1.5% p.a. 3% / 0% PKR 1,000 Forward Monday - Friday Mon-Fri (9:00AM to 5:00 PM), Niil



#### Investment Objective

The investment objective of the fund is to seek steady returns with a moderate risk for investors by investing in a portfolio of equity, short-medium term debt and money market **instruments** 

## Manager's Comment

Equities sub-fund generated a negative return of 3.5% during the month while the KSE-100 index declined by 2.8%. The overall exposure to equities reduced to 86% as compared to 89% last month. The fund reduced its exposure marginally from banking sector while completely divesting exposure towards Forest and Paper sector. The fund, on the other hand, marginally increased its exposure towards 0 il & Gas sector to around 22%.

Debt sub-fund generated an annualized return of 7.7% during the month. The exposure towards GoP Ijarah Sukuk, PIB and TFC remained largely unchanged at around 6%, 45% and 10% respectively. The exposure towards Treasury Bills, however, was marginally reduced to around 35%.

Money Market sub-fund generated an annualized return of 9.5% during the month. At-month, exposure towards T-bills stood at around 98%, while cash and others stood at around 2%.

Top 10 Equity Holdings (%age of Total Assets)	
Oil & Gas Company Limited	5.7%
Meezan Bank Limited	5.3%
Lucky Cement Limited	5.2%
Hub Power Company Limited	5.2%
Pakistan Oilfields Limited	5.1%
Allied Bank Limited	4.9%
Fauji Fertilizer Company Limited	4.8%
Pakistan Telecommunication Limited	4.5%
Pakistan State Oil	4.5%
Kot Addu Power Company	4.0%

Performance Information & Net Assets	PPF-EQ*	PPF-DT**	PPF-MM**
Year to Date Return (%)	-5.4	14.2	10.8
Month to Date Return (%)	-3.5	7.7	9.5
Since inception (%)	-3.9	9.5	10.7
Net Assets (PKR M)	52.74	87.38	68.83
NAV (Rs. Per unit)	96.16	142.16	147.17
* Total Return ** Annualize	ed return		

#### Members of the Investment Committee

Yasir Qadri	Chief Executive Officer
Kashif Rafi	Fund Manager
Muhammad Asim, CFA	Fund Manager
Syed Akbar Ali, CFA	Senior Research Analyst
Mohsin Pervaiz	Senior Research Analyst

PPF -Money Market (%age of Total Assets)	Nov-11	Oct-11
Cash	1.0%	1.9%
T-Bills	98.1%	97.7%
Others including receivables	0.9%	0.4%

PPF-Debt (%age of Total Assets)	Nov-11	Oct-11
Cash	1.3%	0.9%
PIBs	44.8%	44.3%
GoP Ijara Sukuk	5.8%	5.8%
TFCs	9.9%	9.9%
T-Bills	35.1%	36.7%
Others including receivables	3.1%	2.4%

PPF-Equity (%age of Total Assets)	Nov-11	Oct-11
Cash	5.9%	8.6%
Banks	20.0%	22.2%
Chemicals	11.3%	11.6%
Oil and Gas	21.9%	20.4%
Electricity	9.3%	8.9%
General Industrials	5.4%	5.6%
Other equity sectors	18.2%	20.0%
Others including receivables	8.1%	2.7%

MUFAP's Recommended Format.

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## Pakistan Islamic Pension Fund November 30, 2011

#### General Information

Fund Type Category Asset Manager Rating Stability Rating Launch Date Fund Manager Trustee Auditor Management Fee Front / Back end Load Min. Subscription Pricing Mechanism Dealing Days Cut Off Timing Leverage

Oil & Gas Development Company Limited

Tri Dack Film

An Open End Scheme Islamic Voluntary Pension Scheme AM2 (AM Two) with Positive Outlook by PACRA Not Applicable 15-Nov-2007 Syed Akbar Ali, CFA Habib Metropolitan Bank Limited M.Yousuf Adil Saleem & Co., Chartered Accountants 1.5% p.a. 3% / 0% PKR 1,000 Forward Monday - Friday Mon-Fri (9:00AM to 5:00 PM) Nil



Nov-11

Oct-11

4.6%

#### Investment Objective

The investment objective of the fund is to seek steady returns with a moderate risk for investors by investing in a portfolio of equity, short medium term debt and money market instruments

#### Manager's Comment

PIPF -Money Market (%age of Total Assets)

Others including receivables

9.3%

9.1%

8.6%

8.0%

7.8%

7.7%

5.9%

5.6%

5.6%

1 20/

Equities sub-fund generated a negative return of 3.2% while the KSE-100 index declined by 2.8% during the month. The overall exposure to equities at month-end stood at around 89% as compared to 87% last month. The fund increased its exposure in Oil and Gas sector while decreasing marginally in Chemicals sector and divesting Forest and Paper sector.

Debt sub-fund generated an annualized return of 5.1% during the month. The fund exposure towards GoP Ijarah Sukuk went up to around 93% while corporate Sukuk exposure remained unchanged at 2.2%.

Money Market sub-fund generated an annualized return of 10.7% during the month. The exposure towards GOP Ijarah Sukuk went up significantly to around 55% while cash and bank deposits exposure at month-end went down to around 42%.

#### Top 10 Equity HoldIngs (%age of Total Assets) Pakistan Oilfields Limited Fauji Fertilizer Company Limited Hub Power Company Limited Meezan Bank Limited Pakistan Petroleum Limited Lucky Cement Limited Pakistan State Oil Company Limietd Pakistan Telecommunication Limited

THEACKENING			4.370
Performance Information & Net Assets	PIPF-EQ*	PIPF-DT**	PIPF-MM**
Year to Date Return (%)	1.8	11.4	9.0
Month to Date Return (%)	-3.2	5.1	10.7
Since inception (%)	10.7	10.3	7.3
Net Assets (PKR M)	40.65	49.04	40.65
NAV (Rs. Per unit)	110.90	142.13	130.08
* Total Return ** Annualized return	n		

Members of the Investment Committee	
Yasir Qadri	Chief Executive Officer
Kashif Rafi	Fund Manager
Muhammad Asim, CFA	Fund Manager
Syed Akbar Ali, CFA	Senior Research Analyst
Mohsin Pervaiz	Senior Research Analyst

Cash	3.0%	33.7%
GoP Ijara Sukuk	54.8%	25.2%
Others including receivables	3.6%	2.2%
Bank Deposits	38.6%	38.9%
PIPF-Debt (%age of Total Assets)	Nov-11	Oct-11
Cash	2.7%	8.9%
GoP Ijara Sukuk	92.6%	85.0%
Sukuk	2.2%	2.2%
Others including receivables	2.5%	3.9%
PIPF-Equity (%age of Total Assets)	Nov-11	Oct-11
Oil and Gas	32.0%	27.2%
Chemicals	11.7%	13.0%
Electricity	8.6%	8.4%
Banks	8.0%	7.8%
Construction and Materials	7.7%	9.8%
Other equity sectors	20.2%	20.7%
Cash	4.3%	8.5%

MUFAP's Recommended Format.

7.4%

This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All investments in mutual funds are subject to market risks. The NAV based prices of units and any dividends/returms thereon are dependant on forces and factors affecting the financial markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

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