SECOND SUPPLEMENTAL TO THE OFFERING DOCUMENT OF PAKISTAN INCOME FUND (PIF)

MANAGED BY MCB ARIF HABIB SAVINGS AND INVESTMENTS LIMITED

(Formerly: Arif Habib Investments Limited)

Dated: March 12, 2014

Second Supplemental dated March 12, 2014 to the Offering Document of Pakistan Income Fund (PIF) approved by Securities Exchange Commission of Pakistan (SECP) February 28, 2002.

(Managed by MCB Arif Habib Savings and Investments Limited (Formerly: Arif Habib Investments Limited), an Asset Management Company registered under the Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003).

Pakistan Income Fund (the Fund/the Scheme/the Trust/the Unit Trust/PIF) has been established in Pakistan as an Open-ended unit trust scheme under the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the "Regulations") and registered under the Trust Act 1882 (11 of 1882) by a Trust Deed dated October 23, 2001, entered into and between MCB Arif Habib Savings and Investments Limited (Formerly: Arif Habib Investments Limited), as the Management Company and the Central Depository Company of Pakistan, as the Trustee of the Scheme.

Effective from **April 14, 2014**, the following sub-clause and Annexure 'B' of the Offering Document have been revised with regard to Front-end Load to read in their entirety as follows:

1. Amendment of sub-clause 4.5.1

Amended sub-clause shall be read as

CD UNITS

Type CD Units are meant for those making sizeable investment and remain invested for medium to long term and have the following characteristics:

Minimum Investment: The Management Company may from time to time amend the

minimum amount of initial investment that is required for opening an account with the Registrar. At the initial stage, the minimum amount of investment to open an account is Rs. 10,000,000 and the minimum amount for adding to an existing

account is Rs.1,000,000 per transaction.

Front End Load: Transaction less than or equal to Rs.15 million 2%

Transaction more than Rs.15 million Nil

For Corporate * Nil

including Transaction Costs of up to 0.1%

*Corporate includes all the Unit Holders other than the individuals who hold valid National Identity Card/ Pakistan Origin Card or valid passport including foreigners.

Back End Load: None

Distribution Method

All normal distribution to Type CD Units will be as cash dividend only even if distribution for other types of Units is in the form of Bonus Units.

Reinvestment of Dividend

Dividends shall be automatically reinvested in additional Units. However, a Unit Holder may instruct the Management Company in writing by completing the prescribed Form not to re-invest the future dividends to which he will be entitled. In such an event future dividends shall be paid by way of transfer to his designated bank account.

The Offer Price for the Units to be issued will be the NAV on the close of the period for which the dividend is being distributed, as certified by the Auditors, after appropriation of the income of that year.

Payment of Dividend

All payments for dividend shall be made by the Registrar by transfer of funds to the Unit Holder's or the first named (Principal) in case of joint holders or the charge-holder's designated bank account. The dividend shall be transferred to the Unit Holder's designated banker within 30 days after the declaration of the dividend.

Dispatch of Dividend

Dividend advice shall be dispatched to the Unit Holder's or the first named (Principal) in case of joint holders or the charge-holder's registered address within 30 days after the declaration of dividend.

2. Amendment in Current Level of Front-end Load as specified in Annexure B to the Offering Document

Amended text to be read as

Effective from **April 14, 2014** the current level of Front-end and Back-end Loads shall be charged at the following rates:

Transaction less than or equal to Rs.15 million: Front end load is 2%

Transaction more than Rs.15 million: Front end load is Nil

For corporate* Front end load is Nil

Back End Load: Nil

^{*}Corporate includes all the Unit Holders other than the individuals who hold valid National Identity Card/Pakistan Origin Card or valid passport including foreigners.